A67251

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

October 1981

Manufacturers shipped 20,348 mobile homes to retail sales locations and permanent sites during October 1981. This was a 15% decrease from the 23,822 homes shipped in October 1980.

On a cumulative basis, manufacturers shipped 210,284 homes during the ten month period ended October 31, 1981, compared to 187,445 homes shipped during the same period a year ago, a 12% increase.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	18,111	15,818	-13%	January	18,111	15,818	-13%
February	18,846	17,347	- 8%	Jan-Feb	36,957	33,165	-10%
March	19,211	21,536	+12%	Jan-Mar	56,168	54,701	- 3%
April	18,178	24,034	+32%	Jan-April	74,346	78,735	+ 6%
May	15,445	22,883	+48%	Jan-May	89,791	101,618	+13%
June	15,382	23,039	+50%	Jan-June	105,173	124,657	+19%
July	16,964	21,724	+28%	Jan-July	122,137	146,381	+20%
August	20,006	22,348	+12%	Jan-Aug	142,143	168,729	+19%
September	21,452	21,505	0%	Jan-Sept	163,595	190,234	+16%
October	23,641	20,208	-15%	Jan-Oct	187,236	210,442	+12%
November	17,806			Jan-Nov	205,042		
December	15,967			Jan-Dec	221,009		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	17,816	15,609	-12%	January	17,816	15,609	-12%
February	18,835	17,534	- 7%	Jan-Feb	36,651	33,143	-10%
March	19,222	21,476	+12%	Jan-Mar	55,873	54,619	- 2%
April	18,215	24,128	+32%	Jan-April	74,088	78,747	+ 6%
May	15,653	22,884	+46%	Jan-May	89,741	101,631	+13%
June	15,501	23,052	+49%	Jan-June	105,242	124,683	+18%
July	17,003	21,754	+28%	Jan-July	122,245	146,437	+20%
August	20,081	22,235	+11%	Jan-Aug	142,326	168,672	+19%
September	21,297	21,264	0%	Jan-Sept	163,623	189,936	+16%
October	23,822	20,348	-15%	Jan-Oct	187,445	210,284	+12%
November	17,792			Jan-Nov	205,237		
December	15,854			Jan-Dec	221,091		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1980	1981		1980	1981
January	5.4%	5.1%	January	984	816
February	5.3%	3.6%	February	995	629
March	5.1%	3.1%	March	984	689
April	5.2%	2.5%	April	947	595
May	4.8%	2.6%	May	739	594
June	4.0%	2.5%	June	620	581
July	3.4%	2.5%	July	581	551
August	2.5%	3.0%	August	506	664
September	3.1%	4.2%	September	661	905
October	2.0%	3.8%	October	480	765
November	2.7%		November	494	
December	3.8%		December	607	

MOBILE HOME PRODUCTION

	OCTOBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	1,173	872	-26%	9,112	9,953	+ 9%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	1,173	872	-26%	9,112	9,953	+ 9%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	3,015	1,977	-34%	24,400	25,452	+ 4%
Illinois	*	*	*	*	*	*
Indiana	2,356	1,566	-34%	18,626	20,141	+ 8%
Michigan	*	*	*	48	*	*
Ohio	313	93	-70%	2,503	1,654	-34%
Wisconsin	346	318	- 8%	3,223	3,657	+13%
WEST NORTH CENTRAL	1,755	1,624	- 7%	12,601	15,961	+27%
Iowa	*	*	*	*	*	*
Kansas	914	897	- 2%	6,288	8,383	+33%
Minnesota	255	190	-25%	1,886	2,231	+18%
Missouri	194	184	-25%	1,525	1,763	+16%
Nebraska	392	353	-10%	2,902	3,584	+24%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	6,570	6,052	- 8%	52,435	60,695	+16%
Delaware	0	0	0%	0	0	0%
Florida	2,163	1,703	-21%	17,061	16,770	- 2%
Georgia	2,445	2,400	- 2%	20,352	25,655	+26%
Maryland	*	*	*	*	*	*
North Carolina	1,720	1,727	0%	13,177	16,152	+23%
South Carolina	*	*	*	*	*	*
Virginia	242	222	- 8%	1,845	2,118	+15%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	6,808	6,473	- 5%	51,737	61,618	+19%
Alabama	1,771	1,498	-15%	13,459	15,746	+17%
Arkansas	347	304	-12%	2,749	2,842	+ 3%
Kentucky	*	*	*	*	*	*
Louisiana	343	317	- 8%	2,622	2,982	+14%
Mississippi	368	333	-10%	2,694	3,158	+17%
Oklahoma	124	118	- 5%	897	900	0%
Tennessee	602	612	+ 2%	4,382	5,835	+33%
Texas	3,253	3,291	+ 1%	24,934	30,155	+21%

MOBILE HOME PRODUCTION

	OCTOBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
MOUNTAIN	1,284	1,104	-14%	10,516	11,905	+13%
Arizona	517	553	+ 7%	3,865	5,294	+37%
Colorado	231	185	-20%	2,027	2,428	+20%
Idaho	536	366	-32%	4,624	4,183	-10%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	2,460	1,710	-30%	21,807	20,167	- 8%
California	1,309	998	-24%	12,552	11,896	- 5%
Oregon	856	582	-32%	7,361	6,664	- 9%
Washington	295	130	-56%	1,894	1,607	-15%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	576	396	-31%	4,628	4,691	+ 1%
TOTAL PRODUCTION	23,641	20,208	-15%	187,236	210,442	+12%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	1,358	922	-32%	10,486	11,087	+ 6%
Connecticut	43	20	-53%	265	252	- 5%
Maine	91	49	-46%	745	827	+11%
Massachusetts	71	36	-49%	439	428	- 3%
New Hampshire	79	63	-20%	618	652	+ 6%
New Jersey	91	56	-38%	618	476	-23%
New York	330	246	-25%	2,756	3,149	+14%
Pennsylvania	603	414	-31%	4,622	4,822	+ 4%
Rhode Island	9	10	+11%	52	83	+60%
Vermont	41	28	-32%	371	398	+ 7%

MOBILE HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
EAST NORTH CENTRAL	2,209	1,272	-42%	17,574	17,442	- 1%
Illinois	365	249	-32%	2,785	2,868	+ 3%
Indiana	545	274	-50%	3,833	3,821	0%
Michigan	499	283	-43%	3,989	3,995	0%
Ohio	606	304	-50%	5,249	4,598	-12%
Wisconsin	194	162	-16%	1,718	2,160	+26%
WEST NORTH CENTRAL	1,228	948	-23%	9,420	10,685	+13%
Iowa	148	84	-43%	1,061	1,134	+ 7%
Kansas	238	249	+ 5%	1,857	2,445	+32%
Minnesota	134	111	-17%	1,337	1,544	+15%
Missouri	413	228	-45%	2,861	2,811	- 2%
Nebraska	96	81	-16%	789	859	+ 9%
North Dakota	123	122	- 1%	960	1,260	+31%
South Dakota	76	73	- 4%	555	632	+14%
SOUTH ATLANTIC	6,603	5,865	-11%	51,088	58,514	+15%
Delaware	101	92	- 9%	901	1,113	+24%
Florida	2,884	2,164	-25%	22,109	21,779	- 1%
Georgia	898	797	-11%	7,271	9,528	+31%
Maryland	127	122	- 4%	938	1,015	+ 8%
North Carolina	1,237	1,293	+ 5%	9,020	11,838	+31%
South Carolina	592	673	+14%	4,842	6,719	+39%
Virginia	452	496	+10%	3,285	3,935	+20%
West Virginia	312	228	-27%	2,722	2,587	- 5%
SOUTH CENTRAL	7,316	7,083	- 3%	54,063	68,447	+27%
Alabama	507	453	-11%	4,534	4,828	+ 6%
Arkansas	335	159	-53%	2,011	2,171	+ 8%
Kentucky	412	324	-21%	3,216	3,745	+16%
Louisiana	1,324	1,258	- 5%	10,137	13,155	+30%
Mississippi	390	272	-30%	3,323	3,389	+ 2%
Oklahoma	730	1,029	+41%	5,142	8,222	+60%
Tennessee	496	279	-44%	3,458	3,450	0%
Texas	3,122	3,309	+ 6%	22,242	29,487	+33%
MOUNTAIN	2,080	1,750	-16%	15,959	18,693	+17%
Arizona	580	557	- 4%	4,605	5,505	+20%
Colorado	315	278	-12%	2,406	2,978	+24%
Idaho	162	76	-53%	1,406	1,388	- 1%
Montana	147	102	-31%	1,213	1,255	+ 3%
Nevada	192	102	-47%	1,426	1,649	+16%
New Mexico	305	330	+ 8%	2,139	2,961	+38%
Utah	143	158	+10%	977	1,179	+21%
Wyoming	236	147	+38%	1,787	1,778	- 1%
PACIFIC	2,350	1,509	-36%	21,016	18,547	-12%
California	1,116	843	-24%	10,918	10,153	- 7%
Oregon	383	211	-45%	3,686	2,862	-22%
Washington	851	455	-47%	6,412	5,532	-14%

MOBILE HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
ALASKA	17	46	NM	98	187	+91%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	3	NM
CUMULATIVE BEGINNING INVENTORY	661	905		7,706	6,631	
GOVT. & EXPORT	0	48		35	48	
TOTAL SHIPMENTS	23,822	20,348	-15%	187,445	210,284	+12%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1981 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	9,951 90%	1,136 10%	11,087 100%	8,860 89%	1,093 11%	9,953 100%
Connecticut	241	11	252	0	0	0
Maine	818	9	827	*	*	*
Massachusetts	355	73	428	0	0	0
New Hampshire	595	57	652	*	*	*
New Jersey	358	118	476	0	0	0
New York	2,758	391	3,149	*	*	*
Pennsylvania	4,363	459	4,822	8,860	1,093	9,953
Rhode Island	77	6	83	0	0	0
Vermont	386	12	398	*	*	*
EAST NORTH CENTRAL	15,233 87%	2,209 13%	17,442 100%	22,741 89%	2,711 11%	25,452 100%
Illinois	2,419	449	2,868	*	*	*
Indiana	3,392	429	3,821	17,806	2,335	20,141
Michigan	3,365	630	3,995	*	*	*
Ohio	3,990	608	4,598	1,445	209	1,654
Wisconsin	2,067	93	2,160	3,490	167	3,6

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	9,090 86%	1,595 15%	10,685 100%	13,881 87%	2,080 13%	15,961 100%
Iowa	984	150	1,134	*	*	*
Kansas	2,075	370	2,445	7,807	576	8,383
Minnesota	1,365	179	1,544	1,836	395	2,231
Missouri	2,373	438	2,811	1,293	470	1,763
Nebraska	683	176	859	2,945	639	3,584
North Dakota	1,080	180	1,260	0	0	0
South Dakota	530	102	632	*	*	*
SOUTH ATLANTIC	40,371 69%	18,143 31%	58,514 100%	41,757 69%	18,938 31%	60,695 100%
Delaware	973	140	1,113	0	0	
Florida	10,972	10,807	21,779	7,344	9,426	16,770
Georgia	6,692	2,836	9,528	18,743	6,912	25,655
Maryland	853	162	1,015	*	*	*
North Carolina	10,023	1,815	11,838	13,765	2,387	16,152
South Carolina	5,162	1,557	6,719	*	*	*
Virginia	3,422	513	3,935	1,905	213	2,118
West Virginia	2,274	313	2,587	0	0	0
SOUTH CENTRAL	60,856 89%	7,591 11%	68,447 100%	54,519 88%	7,099 12%	61,618 100%
Alabama	4,094	734	4,828	14,524	1,222	15,746
Arkansas	1,890	281	2,171	2,461	381	2,842
Kentucky	3,297	448	3,745	*	*	*
Louisiana	12,432	723	13,155	2,760	222	2,982
Mississippi	3,032	357	3,389	2,904	254	3,158
Oklahoma	7,557	665	8,222	841	59	900
Tennessee	2,969	481	3,450	5,057	778	5,835
Texas	25,585	3,902	29,487	25,972	4,183	30,155
MOUNTAIN	12,751 68%	5,942 32%	18,693 100%	7,772 65%	4,133 35%	11,905 100%
Arizona	3,411	2,094	5,505	3,423	1,871	5,294
Colorado	2,218	760	2,978	1,674	754	2,428
Idaho	860	528	1,388	2,675	1,508	4,183
Montana	1,034	221	1,255	*	*	*
Nevada	655	994	1,649	0	0	0
New Mexico	2,328	633	2,961	0	0	0
Utah	803	376	1,179	*	*	*
Wyoming	1,442	336	1,778	0	0	0
PACIFIC	6,033 33%	12,514 67%	18,547 100%	6,395 32%	13,772 68%	20,167 100%
California	2,523	7,630	10,153	2,929	8,967	11,896
Oregon	1,057	1,805	2,862	2,825	3,839	6,664
Washington	2,453	3,079	5,532	641	966	1,607

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	135	52	187	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	2	1	3	0	0	0
SUB-TOTAL U.S.	154,422 76%	49,183 24%	203,605 100%	155,925 76%	49,826 24%	205,751 100%
GOVT. & EXPORT	48	0	48			
CUMULATIVE BEGINNING INVENTORY	5,424	1,207	6,631			
OTHER (CANADA)				0	0	0
STATES WITH*				4,102	589	4,691
TOTAL	159,894 76%	50,390 24%	210,284 100%	160,027 76%	50,415 24%	210,442 100%

NOTE: Final 1980 product mix for total U.S. was 27% and 73% for multi-section and single-section homes respectively.

MANUFACTURED HOUSING INSTITUTE
1745 JEFFERSON DAVIS HIGHWAY
SUITE #511
ARLINGTON, VIRGINIA 22202

October 1981

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A-325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

September 1981

Manufacturers shipped 21,264 mobile homes to retail sales locations and permanent sites during September 1981. This was a slight decrease from the 21,297 homes shipped in September 1980.

On a cumulative basis, manufacturers shipped 189,936 during the nine month period ended September 30, 1981, compared to 163,623 homes shipped during the same period a year ago, a 16% increase.

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	1980	1981		1980	1981
January	5.4%	5.1%	January	984	816
February	5.3%	3.6%	February	995	629
March	5.1%	3.1%	March	984	689
April	5.2%	2.5%	April	947	595
May	4.8%	2.6%	May	739	594
June	4.0%	2.5%	June	620	581
July	3.4%	2.5%	July	581	551
August	2.5%	3.0%	August	506	664
September	3.1%	4.2%	September	661	905
October	2.0%		October	480	
November	2.7%		November	494	
December	3.8%		December	607	

MOBILE HOME PRODUCTION

	SEPTEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	1,082	1,031	- 5%	7,939	9,081	+14%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	1,082	1,031	- 5%	7,939	9,081	+14%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	3,086	2,496	-19%	21,385	23,475	+10%
Illinois	*	*	*	*	*	*
Indiana	2,424	2,001	-17%	16,270	18,575	+14%
Michigan	*	*	*	48	*	*
Ohio	300	149	-50%	2,190	1,561	-29%
Wisconsin	362	346	- 4%	2,877	3,339	+16%
WEST NORTH CENTRAL	1,496	1,687	+13%	10,846	14,337	+32%
Iowa	*	*	*	*	*	*
Kansas	732	923	+26%	5,374	7,486	+39%
Minnesota	224	192	-14%	1,631	2,041	+25%
Missouri	182	195	+ 7%	1,331	1,579	+19%
Nebraska	358	377	+ 5%	2,510	3,231	+29%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	5,700	6,275	+10%	45,865	54,643	+19%
Delaware	0	0	0%	0	0	0%
Florida	1,758	1,771	+ 1%	14,898	15,067	+ 1%
Georgia	2,207	2,661	+21%	17,907	23,255	+30%
Maryland	*	*	*	*	*	*
North Carolina	1,548	1,621	+ 5%	11,457	14,425	+26%
South Carolina	*	*	*	*	*	*
Virginia	187	222	+19%	1,603	1,896	+18%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	5,909	6,411	+ 8%	44,929	55,145	+23%
Alabama	1,534	1,486	- 3%	11,688	14,248	+22%
Arkansas	302	275	- 9%	2,402	2,538	+ 6%
Kentucky	*	*	*	*	*	*
Louisiana	272	320	+18%	2,279	2,665	+17%
Mississippi	359	321	-11%	2,326	2,825	+21%
Oklahoma	90	108	+20%	773	782	+ 1%
Tennessee	502	610	+22%	3,780	5,223	+38%
Texas	2,850	3,291	+15%	21,681	26,864	+24%

MOBILE HOME PRODUCTION

	SEPTEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
MOUNTAIN	1,209	1,204	0%	9,232	10,801	+17%
Arizona	436	522	+20%	3,348	4,741	+42%
Colorado	218	272	+25%	1,796	2,243	+25%
Idaho	555	410	-26%	4,088	3,817	- 7%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	2,429	1,915	-21%	19.347	18,457	- 5%
California	1,286	1,082	-16%	11,243	10,898	- 3%
Oregon	913	686	-25%	6,505	6,082	- 7%
Washington	230	147	-36%	1,599	1,477	- 8%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	541	486	-10%	4,052	4,295	+ 6%
TOTAL PRODUCTION	21,452	21,505	0%	163,595	190,234	+16%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, meaningful, in these cases.

MOBILE HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	1,251	1,145	- 8%	9,128	10,165	+11%
Connecticut	24	26	+ 8%	222	232	+ 5%
Maine	98	94	- 4%	654	778	+19%
Massachusetts	63	57	-10%	368	392	+ 7%
New Hampshire	70	61	-13%	539	589	+ 9%
New Jersey	64	54	-16%	527	420	-20%
New York	360	333	- 8%	2,426	2,903	+20%
Pennsylvania	525	475	-10%	4,019	4,408	+10%
Rhode Island	6	8	+33%	43	73	+70%
Vermont	41	37	-10%	330	370	+12%

MOBILE HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
EAST NORTH CENTRAL	2,265	1,704	-25%	15,365	16,170	+ 5%
Illinois	389	288	-26%	2,420	2,619	+ 8%
Indiana	515	333	-35%	3,288	3,547	+ 8%
Michigan	507	439	-13%	3,490	3,712	+ 6%
Ohio	655	432	-34%	4,643	4,294	- 8%
Wisconsin	199	212	+ 7%	1,524	1,998	+31%
WEST NORTH CENTRAL	1,073	1,036	- 3%	8,192	9,737	+19%
Iowa	131	116	-11%	913	1,050	+15%
Kansas	220	250	+14%	1,619	2,196	+36%
Minnesota	151	119	-21%	1,203	1,433	+19%
Missouri	322	292	- 9%	2,448	2,583	+ 6%
Nebraska	75	100	+33%	693	778	+12%
North Dakota	103	95	- 8%	837	1,138	+36%
South Dakota	71	64	-10%	479	559	+17%
SOUTH ATLANTIC	5,604	5,979	+ 7%	44,485	52,649	+18%
Delaware	110	105	- 5%	800	1,021	+28%
Florida	2,256	2,183	- 3%	19,225	19,615	+ 2%
Georgia	776	933	+20%	6,373	8,731	+37%
Maryland	98	91	- 7%	811	893	+10%
North Carolina	1,061	1,264	+19%	7,783	10,545	+35%
South Carolina	506	695	+37%	4,250	6,046	+42%
Virginia	457	442	- 3%	2,833	3,439	+21%
West Virginia	340	266	-22%	2,410	2,359	- 2%
SOUTH CENTRAL	6,356	7,065	+11%	46,747	61,364	+31%
Alabama	480	462	- 4%	4,027	4,375	+ 9%
Arkansas	300	191	-36%	1,676	2,012	+20%
Kentucky	399	397	- 1%	2,804	3,421	+22%
Louisiana	1,123	1,211	+ 8%	8,813	11,897	+35%
Mississippi	377	240	-36%	2,933	3,117	+ 6%
Oklahoma	597	1,013	+70%	4,412	7,193	+63%
Tennessee	448	326	-27%	2,962	3,171	+ 7%
Texas	2,632	3,225	+23%	19,120	26,178	+37%
MOUNTAIN	1,845	1,881	+ 2%	13,879	16,943	+22%
Arizona	481	521	+ 8%	4,025	4,948	+23%
Colorado	267	313	+17%	2,091	2,700	+29%
Idaho	191	113	-41%	1,244	1,312	+ 5%
Montana	148	143	- 3%	1,066	1,153	+ 8%
Nevada	157	124	-21%	1,234	1,547	+25%
New Mexico	249	336	+35%	1,834	2,631	+43%
Utah	125	144	+15%	834	1,021	+22%
Wyoming	227	187	-18%	1,551	1,631	+ 5%
PACIFIC	2,381	1,760	-26%	18,666	17,038	- 9%
California	1,144	947	-17%	9,802	9,310	- 5%
Oregon	454	303	-33%	3,303	2,651	-20%
Washington	783	510	-35%	5,561	5,077	- 9%

MOBILE HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
ALASKA	16	28	+75%	81	141	+74%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	2	NM	0	3	NM
CUMULATIVE BEGINNING INVENTORY	506	664		7,045	5,726	
GOVT. & EXPORT	0	0		35	0	
TOTAL SHIPMENTS	21,297	21,264	0%	163,623	189,936	+16%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1981 PRODUCT MIX

	JAN-SEPT SHIPMENTS			JAN-SEPT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	9,127 90%	1,038 10%	10,165 100%	8,085 89%	996 11%	9,081 100%
Connecticut	222	10	232	0	0	0
Maine	769	9	778	*	*	*
Massachusetts	326	66	392	0	0	0
New Hampshire	542	47	589	*	*	*
New Jersey	315	105	420	0	0	0
New York	2,537	366	2,903	*	*	*
Pennsylvania	3,991	417	4,408	8,085	996	9,081
Rhode Island	67	6	73	0	0	0
Vermont	358	12	370	*	*	*
EAST NORTH CENTRAL	14,133 87%	2,037 13%	16,170 100%	20,984 89%	2,491 11%	23,475 100%
Illinois	2,202	417	2,619	*	*	*
Indiana	3,156	391	3,547	16,435	2,140	18,575
Michigan	3,131	581	3,712	*	*	*
Ohio	3,729	565	4,294	1,365	196	1,561
Wisconsin	1,915	83	1,998	3,184	155	3,339

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-SEPT SHIPMENTS			JAN-SEPT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	8,274	1,463	9,737	12,427	1,910	14,337
	85%	15%	100%	87%	13%	100%
Iowa	906	144	1,050	*	*	*
Kansas	1,870	326	2,196	6,963	523	7,486
Minnesota	1,263	170	1,433	1,669	372	2,041
Missouri	2,182	401	2,583	1,151	428	1,579
Nebraska	617	161	778	2,644	587	3,231
North Dakota	970	168	1,138	0	0	0
South Dakota	466	93	559	*	*	*
SOUTH ATLANTIC	36,366	16,283	52,649	37,623	17,020	54,643
	69%	31%	100%	69%	31%	100%
Delaware	892	129	1,021	0	0	0
Florida	9,882	9,733	19,615	6,603	8,464	15,067
Georgia	6,190	2,541	8,731	17,016	6,239	23,255
Maryland	756	137	893	*	*	*
North Carolina	8,928	1,617	10,545	12,305	2,120	14,425
South Carolina	4,655	1,391	6,046	*	*	*
Virginia	2,988	451	3,439	1,699	197	1,896
West Virginia	2,075	284	2,359	0	0	0
SOUTH CENTRAL	54,477	6,887	61,364	48,702	6,443	55,145
	89%	11%	100%	88%	12%	100%
Alabama	3,708	667	4,375	13,128	1,120	14,248
Arkansas	1,747	265	2,012	2,188	350	2,538
Kentucky	3,004	417	3,421	*	*	*
Louisiana	11,234	663	11,897	2,460	205	2,665
Mississippi	2,783	334	3,117	2,585	240	2,825
Oklahoma	6,613	580	7,193	727	55	782
Tennessee	2,734	437	3,171	4,502	721	5,223
Texas	22,654	3,524	26,178	23,112	3,752	26,864
MOUNTAIN	11,505	5,438	16,943	7,048	3,753	10,801
	68%	32%	100%	65%	35%	100%
Arizona	3,049	1,899	4,948	3,062	1,679	4,741
Colorado	2,013	687	2,700	1,564	679	2,243
Idaho	821	491	1,312	2,422	1,395	3,817
Montana	945	208	1,153	*	*	*
Nevada	611	936	1,547	0	0	0
New Mexico	2,058	573	2,631	0	0	0
Utah	686	335	1,021	*	*	*
Wyoming	1,322	309	1,631	0	0	0
PACIFIC	5,532	11,506	17,038	5,792	12,665	18,457
	32%	68%	100%	31%	69%	100%
California	2,309	7,001	9,310	2,653	8,245	10,898
Oregon	986	1,665	2,651	2,542	3,540	6,082
Washington	2,237	2,840	5,077	597	880	1,477

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-SEPT SHIPMENTS			JAN-SEPT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	96	45	141	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	2	1	3	0	0	0
SUB-TOTAL U.S.	139,512 76%	44,698 24%	184,210 100%	140,661 76%	45,278 24%	185,939 100%
GOVT. & EXPORT	0	0	0			
CUMLATIVE BEGINNING INVENTORY	4,710	1,016	5,726			
OTHER (CANADA)				0	0	0
STATES WITH *				3,767	528	4,295
TOTAL	144,222 76%	45,714 24%	189,936 100%	144,428 76%	45,806 24%	190,234 100%

NOTE: Final 1980 product mix for total U.S. was 31% and 69% for multi-section and single-section homes respectively.

MANUFACTURED HOUSING INSTITUTE
1745 JEFFERSON DAVIS HIGHWAY
SUITE #511
ARLINGTON, VIRGINIA 22202

September 1981

Ms. Jean Long
CONGRESSIONAL INFORMATION SERV.
4520 East West Highway
Washington, DC 20014

A6325-1
11/29/82

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

November 1981

Manufacturers shipped 15,794 mobile homes to retail sales locations and permanent sites during November 1981. This was a 11% decrease from the 17,792 homes shipped in November 1980.

On a cumulative basis, manufacturers shipped 226,078 homes during the eleventh month period ended November 1981, compared to 205,237 homes shipped during the same period a year ago, a 10% increase.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	18,111	15,818	-13%	January	18,111	15,818	-13%
February	18,846	17,347	- 8%	Jan-Feb	36,957	33,165	-10%
March	19,211	21,536	+12%	Jan-Mar	56,168	54,701	- 3%
April	18,178	24,034	+32%	Jan-April	74,346	78,735	+ 6%
May	15,445	22,883	+48%	Jan-May	89,791	101,618	+13%
June	15,382	23,039	+50%	Jan-June	105,173	124,657	+19%
July	16,964	21,724	+28%	Jan-July	122,137	146,381	+20%
August	20,006	22,348	+12%	Jan-Aug	142,143	168,729	+19%
September	21,452	21,505	0%	Jan-Sept	163,595	190,234	+16%
October	23,641	20,208	-15%	Jan-Oct	187,236	210,442	+12%
November	17,806	15,696	-12%	Jan-Nov	205,042	226,138	+10%
December	15,967			Jan-Dec	221,009		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	17,816	15,609	-12%	January	17,816	15,609	-12%
February	18,835	17,534	- 7%	Jan-Feb	36,651	33,143	-10%
March	19,222	21,476	+12%	Jan-Mar	55,873	54,619	- 2%
April	18,215	24,128	+32%	Jan-April	74,088	78,747	+ 6%
May	15,653	22,884	+46%	Jan-May	89,741	101,631	+13%
June	15,501	23,052	+49%	Jan-June	105,242	124,683	+18%
July	17,003	21,754	+28%	Jan-July	122,245	146,437	+20%
August	20,081	22,235	+11%	Jan-Aug	142,326	168,672	+19%
September	21,297	21,264	0%	Jan-Sept	163,623	189,936	+16%
October	23,822	20,348	-15%	Jan-Oct	187,445	210,284	+12%
November	17,792	15,794	-11%	Jan-Nov	205,237	226,078	+10%
December	15,854			Jan-Dec	221,091		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1980	1981		1980	1981
January	5.4%	5.1%	January	984	816
February	5.3%	3.6%	February	995	629
March	5.1%	3.1%	March	984	689
April	5.2%	2.5%	April	947	595
May	4.8%	2.6%	May	739	594
June	4.0%	2.5%	June	620	581
July	3.4%	2.5%	July	581	551
August	2.5%	3.0%	August	506	664
September	3.1%	4.2%	September	661	905
October	2.0%	3.8%	October	480	765
November	2.7%	4.2%	November	494	667
December	3.8%		December	607	

MOBILE HOME PRODUCTION

	NOVEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	773	685	-11%	9,885	10,638	+ 8%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	773	685	-11%	9,885	10,638	+ 8%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	1,804	1,281	-29%	26,204	26,733	+ 2%
Illinois	*	*	*	*	*	*
Indiana	1,391	1,079	-22%	20,017	21,220	+ 6%
Michigan	*	*	*	48	*	*
Ohio	183	56	-69%	2,686	1,710	-36%
Wisconsin	230	146	-37%	3,453	3,803	+10%
WEST NORTH CENTRAL	1,295	1,271	- 2%	13,896	17,232	+24%
Iowa	*	*	*	*	*	*
Kansas	645	724	+12%	6,933	9,107	+31%
Minnesota	172	150	-13%	2,058	2,381	+16%
Missouri	155	112	-28%	1,680	1,875	+12%
Nebraska	323	285	-12%	3,225	3,869	+20%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	5,342	4,778	-11%	57,777	65,473	+13%
Delaware	0	0	0%	0	0	0%
Florida	1,742	1,415	-19%	18,803	18,185	- 3%
Georgia	2,041	1,965	- 4%	22,393	27,620	+23%
Maryland	*	*	*	*	*	*
North Carolina	1,372	1,271	- 7%	14,549	17,423	+20%
South Carolina	*	*	*	*	*	*
Virginia	187	127	-32%	2,032	2,245	+11%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	5,222	5,306	+ 2%	56,959	66,924	+18%
Alabama	1,284	1,199	- 7%	14,743	16,945	+15%
Arkansas	227	226	0%	2,976	3,068	+ 3%
Kentucky	*	*	*	*	*	*
Louisiana	258	211	-18%	2,880	3,193	+11%
Mississippi	308	324	+ 5%	3,002	3,482	+16%
Oklahoma	88	106	+21%	985	1,006	+ 2%
Tennessee	487	428	-12%	4,869	6,263	+29%
Texas	2,570	2,812	+ 9%	27,504	32,967	+20%

MOBILE HOME PRODUCTION

	NOVEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
MOUNTAIN	1,008	855	-15%	11,524	12,760	+11%
Arizona	426	446	+ 5%	4,291	5,740	+34%
Colorado	193	177	- 8%	2,220	2,605	+17%
Idaho	389	232	-40%	5,013	4,415	-12%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	1,947	1,231	-37%	23,754	21,398	-10%
California	1,076	748	-31%	13,628	12,644	- 7%
Oregon	644	403	-37%	8,005	7,067	-12%
Washington	227	80	-65%	2,121	1,687	-21%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	3	0	0%	3	0	0%
STATES WITH*	412	289	-30%	5,040	4,980	- 1%
TOTAL PRODUCTION	17,806	15,696	-12%	205,042	226,138	+10%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	860	638	-26%	11,346	11,725	+ 3%
Connecticut	27	20	-26%	292	272	- 7%
Maine	60	35	-42%	805	862	+ 7%
Massachusetts	47	18	-62%	486	446	- 8%
New Hampshire	66	48	-27%	684	700	+ 2%
New Jersey	46	32	-30%	664	508	-24%
New York	221	189	-15%	2,977	3,338	+12%
Pennsylvania	364	278	-24%	4,986	5,100	+ 2%
Rhode Island	6	5	-17%	58	88	+52%
Vermont	23	13	-44%	394	411	+ 4%

MOBILE HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,358	859	-37%	18,932	18,301	0%
Illinois	201	154	-23%	2,986	3,022	- 1%
Indiana	318	202	-37%	4,151	4,023	- 3%
Michigan	267	190	-29%	4,256	4,185	- 2%
Ohio	437	222	-49%	5,686	4,820	-15%
Wisconsin	135	91	-33%	1,853	2,251	+22%
WEST NORTH CENTRAL	861	684	-21%	10,281	11,369	+11%
Iowa	91	55	-40%	1,152	1,189	+ 3%
Kansas	209	228	+ 9%	2,066	2,673	+29%
Minnesota	97	70	-28%	1,434	1,614	+13%
Missouri	215	157	-27%	3,076	2,968	- 4%
Nebraska	79	54	-32%	868	913	+ 5%
North Dakota	116	74	-36%	1,076	1,334	+24%
South Dakota	54	46	-15%	609	678	+11%
SOUTH ATLANTIC	5,231	4,514	-14%	56,319	63,028	+12%
Delaware	78	104	+33%	979	1,217	+24%
Florida	2,327	1,839	-21%	24,436	23,618	- 3%
Georgia	719	629	-13%	7,990	10,157	+27%
Maryland	113	64	-43%	1,051	1,079	+ 3%
North Carolina	1,017	940	- 8%	10,037	12,778	+27%
South Carolina	468	502	+ 7%	5,310	7,221	+36%
Virginia	338	241	-29%	3,623	4,176	+15%
West Virginia	171	195	+14%	2,893	2,782	- 4%
SOUTH CENTRAL	5,532	5,809	+ 5%	59,595	74,256	+25%
Alabama	413	318	-23%	4,947	5,146	+ 4%
Arkansas	238	120	-50%	2,249	2,291	+ 2%
Kentucky	275	296	+ 8%	3,491	4,041	+16%
Louisiana	1,099	1,022	- 7%	11,236	14,177	+26%
Mississippi	255	197	-23%	3,578	3,586	0%
Oklahoma	541	846	+56%	5,683	9,068	+60%
Tennessee	295	186	-37%	3,753	3,636	- 3%
Texas	2,416	2,824	+17%	24,658	32,311	+31%
MOUNTAIN	1,565	1,446	- 8%	17,524	20,139	+15%
Arizona	476	491	+ 3%	5,081	5,996	+18%
Colorado	219	201	- 8%	2,625	3,179	+21%
Idaho	95	71	-25%	1,501	1,459	- 3%
Montana	115	87	-24%	1,328	1,342	+ 1%
Nevada	144	69	-52%	1,570	1,718	+ 9%
New Mexico	252	253	0%	2,391	3,214	+34%
Utah	93	101	+ 9%	1,070	1,280	+20%
Wyoming	171	173	+ 1%	1,958	1,951	0%
PACIFIC	1,892	1,077	-43%	22,908	19,624	-14%
California	941	617	-34%	11,859	10,770	- 9%
Oregon	342	141	-59%	4,028	3,003	-25%
Washington	609	319	-48%	7,021	5,851	-17%

MOBILE HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
ALASKA	13	1	-92%	111	188	+69%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	3	NM
CUMULATIVE BEGINNING INVENTORY	480	765		8,186	7,396	
GOVT. & EXPORT	0	1		35	49	
TOTAL SHIPMENTS	17,792	15,794	-11%	205,237	226,078	+10%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY-Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1981 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI SECTION	TOTAL PRODUCTION
NORTHEAST	10,519 90%	1,206 10%	11,725 100%	9,470 89%	1,168 11%	10,638 100%
Connecticut	259	13	272	0	0	0
Maine	853	9	862	*	*	*
Massachusetts	370	76	446	0	0	0
New Hampshire	637	63	700	*	*	*
New Jersey	385	123	508	0	0	0
New York	2,930	408	3,338	*	*	*
Pennsylvania	4,605	495	5,100	9,470	1,168	10,638
Rhode Island	81	7	88	0	0	0
Vermont	399	12	411	*	*	*
EAST NORTH CENTRAL	15,983 87%	2,318 13%	18,301 100%	23,886 89%	2,847 11%	26,733 100%
Illinois	2,548	474	3,022	*	*	*
Indiana	3,574	449	4,023	18,758	2,462	21,220
Michigan	3,527	658	4,185	*	*	*
Ohio	4,178	642	4,820	1,493	217	1,710
Wisconsin	2,156	95	2,251	3,635	168	3,803

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	9,674	1,695	11,369	15,010	2,222	17,232
	85%	15%	100%	87%	13%	100%
Iowa	1,037	152	1,189	*	*	*
Kansas	2,263	410	2,673	8,480	627	9,107
Minnesota	1,427	187	1,614	1,961	420	2,381
Missouri	2,509	459	2,968	1,383	492	1,875
Nebraska	725	188	913	3,186	683	3,869
North Dakota	1,144	190	1,334	0	0	0
South Dakota	569	109	678	*	*	*
SOUTH ATLANTIC	43,417	19,611	63,028	44,987	20,486	65,473
	69%	31%	100%	69%	31%	100%
Delaware	1,066	151	1,217	0	0	0
Florida	11,886	11,732	23,618	7,961	10,224	18,185
Georgia	7,122	3,035	10,157	20,173	7,447	27,620
Maryland	903	176	1,079	*	*	*
North Carolina	10,812	1,966	12,778	14,839	2,584	17,423
South Carolina	5,551	1,670	7,221	*	*	*
Virginia	3,629	547	4,176	2,014	231	2,245
West Virginia	2,448	334	2,782	0	0	0
SOUTH CENTRAL	66,129	8,127	74,256	59,326	7,598	66,924
	89%	11%	100%	89%	11%	100%
Alabama	4,368	778	5,146	15,645	1,300	16,945
Arkansas	1,997	294	2,291	2,664	404	3,068
Kentucky	3,562	479	4,041	*	*	*
Louisiana	13,400	777	14,177	2,950	243	3,193
Mississippi	3,214	372	3,586	3,222	260	3,482
Oklahoma	8,353	715	9,068	944	62	1,006
Tennessee	3,126	510	3,636	5,442	821	6,263
Texas	28,109	4,202	32,311	28,459	4,508	32,967
MOUNTAIN	13,743	6,396	20,139	8,302	4,458	12,760
	68%	32%	100%	65%	35%	100%
Arizona	3,702	2,294	5,996	3,689	2,051	5,740
Colorado	2,354	825	3,179	1,778	827	2,605
Idaho	905	554	1,459	2,835	1,580	4,415
Montana	1,112	230	1,342	*	*	*
Nevada	684	1,034	1,718	0	0	0
New Mexico	2,530	684	3,214	0	0	0
Utah	882	398	1,280	*	*	*
Wyoming	1,574	377	1,951	0	0	0
PACIFIC	6,401	13,223	19,624	6,827	14,571	21,398
	33%	67%	100%	32%	68%	100%
California	2,679	8,091	10,770	3,138	9,506	12,644
Oregon	1,110	1,893	3,003	3,022	4,045	7,067
Washington	2,612	3,239	5,851	667	1,020	1,687

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	136	52	188	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	2	1	3	0	0	0
SUB-TOTAL U.S.	166,004 76%	52,629 24%	218,633 100%	167,808 76%	53,350 24%	221,158 100%
GOVT. & EXPORT	49	0	49			
CUMULATIVE BEGINNING INVENTORY	6,065	1,331	7,396			
OTHER (CANADA)				0	0	0
STATES WITH *				4,365	615	4,980
TOTAL	172,118 76%	53,960 24%	226,078 100%	172,173 76%	53,965 24%	226,138 100%

NOTE: Final 1980 product mix for total U.S. was 27% and 73% for multi-section and single-section homes respectively.

MANUFACTURED HOUSING INSTITUTE
1745 JEFFERSON DAVIS HIGHWAY
SUITE #511
ARLINGTON, VIRGINIA 22202

November 1981

Ms. Jean Long
CONGRESSIONAL INFORMATION SERV.
4520 East West Highway
Washington, DC 20014

A6325-1 3/82

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

December 1981

Manufacturers shipped 14,235 mobile homes to retail sales locations and permanent sites during December 1981. This was a 10% decrease from the 15,854 homes shipped in December 1980.

On a cumulative basis, manufacturers shipped 240,313 homes during the twelve month period ended December 1981, compared to 221,091 homes shipped during the same period a year ago, a 9% increase.

DATA SOURCE: National Conference of State on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	18,111	15,818	-13%	January	18,111	15,818	-13%
February	18,846	17,347	- 8%	Jan-Feb	36,957	33,165	-10%
March	19,211	21,536	+12%	Jan-Mar	56,168	54,701	- 3%
April	18,178	24,034	+32%	Jan-April	74,346	78,735	+ 6%
May	15,445	22,883	+48%	Jan-May	89,791	101,618	+13%
June	15,382	23,039	+50%	Jan-June	105,173	124,657	+19%
July	16,964	21,724	+28%	Jan-July	122,137	146,381	+20%
August	20,006	22,348	+12%	Jan-Aug	142,143	168,729	+19%
September	21,452	21,505	0%	Jan-Sept	163,595	190,234	+16%
October	23,641	20,208	-15%	Jan-Oct	187,236	210,442	+12%
November	17,806	15,696	-12%	Jan-Nov	205,042	226,138	+10%
December	15,967	14,167	-11%	Jan-Dec	221,009	240,305	+ 9%

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	17,816	15,609	-12%	January	17,816	15,609	-12%
February	18,835	17,534	- 7%	Jan-Feb	36,651	33,143	-10%
March	19,222	21,476	+12%	Jan-Mar	55,873	54,619	- 2%
April	18,215	24,128	+32%	Jan-April	74,088	78,747	+ 6%
May	15,653	22,884	+46%	Jan-May	89,741	101,631	+13%
June	15,501	23,052	+49%	Jan-June	105,242	124,683	+18%
July	17,003	21,754	+28%	Jan-July	122,245	146,437	+20%
August	20,081	22,235	+11%	Jan-Aug	142,326	168,672	+19%
September	21,297	21,264	0%	Jan-Sept	163,623	189,936	+16%
October	23,822	20,348	-15%	Jan-Oct	187,445	210,284	+12%
November	17,792	15,794	-11%	Jan-Nov	205,237	226,078	+10%
December	15,854	14,235	-10%	Jan-Dec	221,091	240,313	+ 9%

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1980	1981		1980	1981
January	5.4%	5.1%	January	984	816
February	5.3%	3.6%	February	995	629
March	5.1%	3.1%	March	984	689
April	5.2%	2.5%	April	947	595
May	4.8%	2.6%	May	739	594
June	4.0%	2.5%	June	620	581
July	3.4%	2.5%	July	581	551
August	2.5%	3.0%	August	506	664
September	3.1%	4.2%	September	661	905
October	2.0%	3.8%	October	480	765
November	2.7%	4.2%	November	494	667
December	3.8%	4.2%	December	607	599

MOBILE HOME PRODUCTION

	DECEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	473	353	-25%	10,358	10,991	+ 6%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	473	353	-25%	10,358	10,991	+ 6%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	1,605	1,084	-33%	27,809	27,817	0%
Illinois	*	*	*	*	*	*
Indiana	1,208	880	-27%	21,225	22,100	+ 4%
Michigan	*	*	*	*	*	*
Ohio	111	47	-58%	2,797	1,757	-37%
Wisconsin	286	157	-45%	3,739	3,960	+ 3%
WEST NORTH CENTRAL	1,170	1,192	+ 2%	15,066	18,424	+22%
Iowa	*	*	*	*	*	*
Kansas	586	685	+17%	7,519	9,792	+30%
Minnesota	131	91	-31%	2,189	2,472	+13%
Missouri	152	94	-38%	1,832	1,969	+ 8%
Nebraska	301	322	+ 7%	3,526	4,191	+19%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	5,169	4,507	-13%	62,946	69,980	+11%
Delaware	0	0	0%	0	0	0%
Florida	1,901	1,589	-11%	20,704	19,774	- 5%
Georgia	1,947	1,771	- 9%	24,340	29,391	+21%
Maryland	*	*	*	*	*	*
North Carolina	1,182	1,020	-14%	15,731	18,443	+17%
South Carolina	*	*	*	*	*	*
Virginia	139	127	- 9%	2,171	2,372	+ 9%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	4,642	4,830	+ 4%	61,601	71,754	+17%
Alabama	1,112	933	-16%	15,855	17,878	+13%
Arkansas	193	190	- 2%	3,169	3,258	+ 3%
Kentucky	*	*	*	*	*	*
Louisiana	208	218	+ 5%	3,088	3,411	+11%
Mississippi	242	254	+ 5%	3,244	3,736	+15%
Oklahoma	75	101	+35%	1,060	1,107	+ 4%
Tennessee	463	494	+ 7%	5,332	6,757	+27%
Texas	2,349	2,640	+12%	29,853	35,607	+19%

MOBILE HOME PRODUCTION

	DECEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
MOUNTAIN	928	846	- 9%	12,452	13,606	+ 9%
Arizona	458	448	- 2%	4,749	6,188	+30%
Colorado	159	145	- 9%	2,379	2,750	+16%
Idaho	211	253	-19%	5,324	4,668	-12%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	1,645	1,084	-34%	25,399	22,482	-12%
California	959	636	-34%	14,587	13,280	- 9%
Oregon	516	373	-28%	8,521	7,440	-13%
Washington	170	75	-56%	2,291	1,762	-23%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	3	0	0%
STATES WITH *	335	271	-19%	5,375	5,251	- 2%
TOTAL PRODUCTION	15,967	14,167	-11%	221,009	240,305	+ 9%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	542	383	-29%	11,888	12,108	+10%
Connecticut	21	11	-48%	313	283	-10%
Maine	43	17	-61%	848	879	+ 4%
Massachusetts	29	23	-21%	515	469	- 9%
New Hampshire	34	29	-15%	718	729	+ 2%
New Jersey	39	23	-41%	703	531	-25%
New York	146	101	-31%	3,123	3,439	+10%
Pennsylvania	208	173	-17%	5,194	5,273	+ 2%
Rhode Island	3	3	0%	61	91	+49%
Vermont	19	3	-84%	413	414	0%

MOBILE HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,023	653	-36%	19,955	18,954	- 5%
Illinois	157	143	- 9%	3,143	3,165	+ 1%
Indiana	257	129	-50%	4,408	4,152	- 6%
Michigan	206	159	-23%	4,462	4,344	- 3%
Ohio	289	150	-48%	5,975	4,970	-17%
Wisconsin	114	72	-37%	1,967	2,323	+18%
WEST NORTH CENTRAL	773	534	-31%	11,054	11,903	+ 8%
Iowa	110	52	-53%	1,262	1,241	- 2%
Kansas	184	170	- 8%	2,250	2,843	+26%
Minnesota	94	55	-42%	1,528	1,669	+ 9%
Missouri	172	123	-29%	3,248	3,091	- 5%
Nebraska	67	33	-51%	935	946	+ 1%
North Dakota	93	52	-44%	1,169	1,386	+19%
South Dakota	53	49	- 8%	662	727	+10%
SOUTH ATLANTIC	5,061	4,261	-16%	61,380	67,289	+10%
Delaware	56	46	-18%	1,035	1,263	+22%
Florida	2,557	2,014	-21%	26,993	25,632	- 5%
Georgia	639	669	+ 5%	8,629	10,826	+26%
Maryland	67	43	-36%	1,118	1,122	0%
North Carolina	830	774	- 7%	10,867	13,552	+25%
South Carolina	479	415	-13%	5,789	7,636	+32%
Virginia	276	215	-22%	3,899	4,391	+13%
West Virginia	157	85	-46%	3,050	2,867	- 6%
SOUTH CENTRAL	4,989	5,360	+ 7%	64,584	79,616	+23%
Alabama	290	289	0%	5,237	5,435	+ 4%
Arkansas	175	114	-35%	2,424	2,405	- 1%
Kentucky	234	261	+12%	3,725	4,302	+16%
Louisiana	1,082	748	-31%	12,318	14,925	+21%
Mississippi	211	183	-13%	3,789	3,769	- 1%
Oklahoma	537	871	+62%	6,220	9,939	+60%
Tennessee	308	225	-27%	4,061	3,861	- 5%
Texas	2,152	2,669	+24%	26,810	34,980	+31%
MOUNTAIN	1,472	1,404	- 5%	18,996	21,543	+13%
Arizona	535	461	-14%	5,616	6,457	+15%
Colorado	189	211	+12%	2,814	3,390	+21%
Idaho	84	73	-13%	1,585	1,532	- 3%
Montana	100	76	-24%	1,428	1,418	- 1%
Nevada	153	89	-42%	1,723	1,807	+ 5%
New Mexico	215	266	+24%	2,606	3,480	+34%
Utah	66	112	+70%	1,136	1,392	+23%
Wyoming	130	116	-11%	2,088	2,067	- 1%
PACIFIC	1,497	972	-35%	24,405	20,596	-16%
California	779	515	-34%	12,638	11,285	-11%
Oregon	234	145	-38%	4,262	3,148	-26%
Washington	484	312	-36%	7,505	6,163	-18%

MOBILE HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
ALASKA	3	1	-68%	114	189	+66%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	3	NM
CUMULATIVE BEGINNING INVENTORY	494	667		8,680	8,063	
GOVT. & EXPORT	0	0		35	49	
TOTAL SHIPMENTS	15,854	14,235	-10%	221,091	240,313	+ 9%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1981 PRODUCT MIX

	JAN-DEC SHIPMENTS			JAN-DEC PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	10,868	1,240	12,108	9,789	1,202	10,991
	90%	10%	100%	89%	11%	100%
Connecticut	270	13	283	0	0	0
Maine	870	9	879	*	*	*
Massachusetts	389	80	469	0	0	0
New Hampshire	663	66	729	*	*	*
New Jersey	404	127	531	0	0	0
New York	3,019	420	3,439	*	*	*
Pennsylvania	4,767	506	5,273	9,789	1,202	10,991
Rhode Island	84	7	91	0	0	0
Vermont	402	12	414	*	*	*
EAST NORTH CENTRAL	16,559	2,395	18,954	24,850	2,967	27,817
	87%	13%	100%	89%	11%	100%
Illinois	2,677	488	3,165	*	*	*
Indiana	3,694	458	4,152	19,533	2,567	22,100
Michigan	3,656	688	4,344	*	*	*
Ohio	4,305	665	4,970	1,532	225	1,757
Wisconsin	2,227	96	2,323	3,785	175	3,960

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-DEC SHIPMENTS			JAN-DEC PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	10,145	1,758	11,903	16,109	2,315	18,424
	85%	15%	100%	87%	13%	100%
Iowa	1,082	159	1,241	*	*	*
Kansas	2,415	428	2,843	9,139	653	9,792
Minnesota	1,479	190	1,669	2,045	427	2,472
Missouri	2,617	474	3,091	1,448	521	1,969
Nebraska	753	193	946	3,477	714	4,191
North Dakota	1,183	203	1,386	0	0	0
South Dakota	616	111	727	*	*	*
SOUTH ATLANTIC	46,222	21,067	67,289	48,000	21,980	69,980
	69%	31%	100%	69%	31%	100%
Delaware	1,102	161	1,263	0	0	0
Florida	12,907	12,725	25,632	8,682	11,092	19,774
Georgia	7,578	3,248	10,826	21,472	7,919	29,391
Maryland	939	183	1,122	*	*	*
North Carolina	11,478	2,074	13,552	15,713	2,730	18,443
South Carolina	5,882	1,754	7,636	*	*	*
Virginia	3,817	574	4,391	2,133	239	2,372
West Virginia	2,519	348	2,867	0	0	0
SOUTH CENTRAL	71,031	8,585	79,616	63,722	8,032	71,754
	89%	11%	100%	89%	11%	100%
Alabama	4,629	806	5,435	16,503	1,375	17,878
Arkansas	2,095	310	2,405	2,828	430	3,258
Kentucky	3,798	504	4,302	*	*	*
Louisiana	14,095	830	14,925	3,150	261	3,411
Mississippi	3,380	389	3,769	3,471	265	3,736
Oklahoma	9,178	761	9.939	1,045	62	1,107
Tennessee	3,322	539	3,861	5,894	863	6,757
Texas	30,534	4,446	34,980	30,831	4,776	35,607
MOUNTAIN	14,770	6,773	21,543	8,870	4,736	13,606
	69%	31%	100%	65%	35%	100%
Arizona	3,997	2,460	6,457	3,982	2,206	6,188
Colorado	2,522	868	3,390	1,886	864	2,750
Idaho	956	576	1,532	3,002	1,666	4,668
Montana	1,182	236	1,418	*	*	*
Nevada	721	1,086	1,807	0	0	0
New Mexico	2,763	717	3,480	0	0	0
Utah	960	432	1,392	*	*	*
Wyoming	1,669	398	2,067	0	0	0
PACIFIC	6,776	13,820	20,596	7,239	15,243	22,482
	33%	67%	100%	32%	68%	100%
California	2,836	8,449	11,285	3,339	9,941	13,280
Oregon	1,175	1,973	3,148	3,193	4,247	7,440
Washington	2,765	3,398	6,163	707	1,055	1,762

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-DEC SHIPMENTS			JAN-DEC PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	137	52	189	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	2	1	3	0	0	0
SUB-TOTAL U.S.	176,510 76%	55,691 24%	232,201 100%	178,579 76%	56,475 24%	235,054 100%
GOVT. & EXPORT	49	0	49			
CUMULATIVE BEGINNING INVENTORY	6,528	1,435	8,063			
OTHER (CANADA)				0	0	0
STATES WITH *				4,604	647	5,251
TOTAL	183,187 76%	57,126 24%	240,313 100%	183,183 76%	57,122 24%	240,305 100%

NOTE: Final 1980 product mix for total U.S. was 27% and 73% for multi-section and single-section homes respectively.

MANUFACTURED HOUSING INSTITUTE
1745 JEFFERSON DAVIS HIGHWAY
SUITE #511
ARLINGTON, VIRGINIA 22202

December 1981

A6325-1 3/82

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

January 1982

Manufacturers shipped 13,732 mobile homes to retail sales locations and permanent sites during January 1982. This was a 12% decline from the 15,609 homes shipped in January 1981.

DATE SOURCE: National Conference of State on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,818	13,894	-12%	January	15,818	13,894	-12%
February	17,347			Jan-Feb	33,165		
March	21,536			Jan-Mar	54,701		
April	24,034			Jan-April	78,735		
May	22,883			Jan-May	101,618		
June	23,039			Jan-June	124,657		
July	21,724			Jan-July	146,381		
August	22,348			Jan-Aug	168,729		
September	21,505			Jan-Sept	190,234		
October	20,208			Jan-Oct	210,442		
November	15,696			Jan-Nov	226,138		
December	14,167			Jan-Dec	240,305		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,609	13,732	-12%	January	15,609	13,732	-12%
February	17,534			Jan-Feb	33,143		
March	21,476			Jan-Mar	54,619		
April	24,128			Jan-April	78,747		
May	22,884			Jan-May	101,631		
June	23,052			Jan-June	124,683		
July	21,754			Jan-July	146,437		
August	22,235			Jan-Aug	168,672		
September	21,264			Jan-Sept	189,936		
October	20,348			Jan-Oct	210,284		
November	15,794			Jan-Nov	226,078		
December	14,235			Jan-Dec	240,313		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1981	1982		1981	1982
January	5.1%	5.5%	January	816	761
February	3.6%		February	629	
March	3.1%		March	689	
April	2.5%		April	595	
May	2.6%		May	594	
June	2.5%		June	581	
July	2.5%		July	551	
August	3.0%		August	664	
September	4.2%		September	905	
October	3.8%		October	765	
November	4.2%		November	667	
December	4.2%		December	599	

MOBILE HOME PRODUCTION

	JANUARY		
	1981	1982	PERCENTAGE CHANGE
NORTHEAST	506	407	-20%
Connecticut	0	0	0%
Maine	*	*	*
Massachusetts	0	0	0%
New Hampshire	*	*	*
New Jersey	0	0	0%
New York	*	*	*
Pennsylvania	506	407	-20%
Rhode Island	0	0	0%
Vermont	*	*	*
EAST NORTH CENTRAL	1,282	745	-42%
Illinois	*	*	*
Indiana	1,030	652	-37%
Michigan	*	*	*
Ohio	73	0	-100%
Wisconsin	179	93	-48%
WEST NORTH CENTRAL	1,298	1,224	- 6%
Iowa	*	*	*
Kansas	706	776	+10%
Minnesota	141	71	-50%
Missouri	154	88	-43%
Nebraska	297	289	- 3%
North Dakota	0	0	0%
South Dakota	*	*	*
SOUTH ATLANTIC	5,136	4,694	- 9%
Delaware	0	0	0%
Florida	1,743	1,530	-12%
Georgia	2,037	2,022	- 1%
Maryland	*	*	*
North Carolina	1,217	1,042	-14%
South Carolina	*	*	*
Virginia	139	100	-28%
West Virginia	0	0	0%
SOUTH CENTRAL	4,670	4,955	+ 6%
Alabama	1,078	1,072	- 1%
Arkansas	222	173	-22%
Kentucky	*	*	*
Louisiana	241	198	-18%
Mississippi	229	306	+34%
Oklahoma	90	104	+16%
Tennessee	409	431	+ 5%
Texas	2,401	2,671	+11%

MOBILE HOME PRODUCTION

	JANUARY		
	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	997	696	-30%
Arizona	481	408	-15%
Colorado	178	113	-37%
Idaho	338	175	-48%
Montana	*	*	*
Nevada	0	0	0%
New Mexico	0	0	0%
Utah	*	*	*
Wyoming	0	0	0%
PACIFIC	1,670	987	-41%
California	1,004	597	-41%
Oregon	510	327	-36%
Washington	156	63	-60%
ALASKA	*	*	*
HAWAII	*	*	*
OTHER (CANADA)	0	0	0%
STATES WITH*	259	186	-28%
TOTAL PRODUCTION	15,818	13,894	-12%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	JANUARY		
	1981	1982	PERCENTAGE CHANGE
NORTHEAST	476	315	-34%
Connecticut	24	8	-67%
Maine	27	14	-48%
Massachusetts	15	16	+ 7%
New Hampshire	24	13	-46%
New Jersey	27	10	-63%
New York	133	97	-27%
Pennsylvania	201	149	-26%
Rhode Island	5	0	-100%
Vermont	20	8	-60%

MOBILE HOME SHIPMENTS

	JANUARY		
	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	906	443	-51%
Illinois	151	73	-52%
Indiana	176	90	-49%
Michigan	189	106	-44%
Ohio	297	127	-57%
Wisconsin	93	47	-49%
WEST NORTH CENTRAL	661	475	-28%
Iowa	59	33	-44%
Kansas	142	172	+21%
Minnesota	89	41	-54%
Missouri	190	123	-35%
Mebraska	71	36	-49%
North Dakota	78	43	-45%
South Dakota	32	27	-16%
SOUTH ATLANTIC	4,866	4,229	-13%
Delaware	57	70	+23%
Florida	2,263	1,931	-15%
Georgia	750	768	+ 2%
Maryland	62	78	+26%
North Carolina	903	658	-27%
South Carolina	463	405	-13%
Virginia	234	207	-12%
West Virginia	134	112	-16%
SOUTH CENTRAL	5,011	5,610	+12%
Alabama	318	271	-15%
Arkansas	157	137	-13%
Kentucky	211	138	-35%
Louisiana	1,038	956	- 8%
Mississippi	203	162	-20%
Oklahoma	610	952	+56%
Tennessee	218	126	-42%
Texas	2,256	2,868	+27%
MOUNTAIN	1,550	1,138	-27%
Arizona	558	408	-27%
Colorado	217	173	-20%
Idaho	106	54	-49%
Montana	81	34	-58%
Nevada	119	85	-29%
New Mexico	229	194	-15%
Utah	87	90	+ 3%
Wyoming	153	100	-35%
PACIFIC	1,530	873	-43%
California	836	491	-41%
Oregon	272	126	-54%
Washington	422	256	-39%

MOBILE HOME SHIPMENTS

	JANUARY		
	1981	1982	PERCENTAGE CHANGE
ALASKA	2	2	0%
HAWAII	0	0	0%
D.C. & U.S. TERR	0	0	0%
CUMULATIVE BEGINNING INVENTORY	607	599	
GOVT. & EXPORT	0	48	
TOTAL SHIPMENTS	15,609	13,732	-12%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1982 PRODUCT MIX

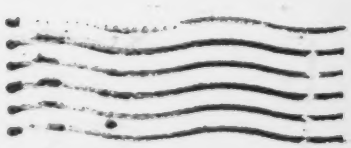
	JANUARY SHIPMENTS			JANUARY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	294 93%	21 7%	315 100%	379 93%	28 7%	407 100%
Connecticut	8	0	8	0	0	0
Maine	13	1	14	*	*	*
Massachusetts	16	0	16	0	0	0
New Hampshire	12	1	13	*	*	*
New Jersey	7	3	10	0	0	0
New York	88	9	97	*	*	*
Pennsylvania	142	7	149	379	28	407
Rhode Island	0	0	0	0	0	0
Vermont	8	0	8	*	*	*
EAST NORTH CENTRAL	386 87%	57 13%	443 100%	670 90%	75 10%	745 100%
Illinois	63	10	73	*	*	*
Indiana	85	5	90	580	72	652
Michigan	87	19	106	*	*	*
Ohio	104	23	127	0	0	0
Wisconsin	47	0	47	90	3	93

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	421	54	475	1,137	87	1,224
	89%	11%	100%	93%	7%	100%
Iowa	29	4	33	*	*	*
Kansas	156	16	172	737	39	776
Minnesota	38	3	41	65	6	71
Missouri	106	17	123	65	23	88
Nebraska	30	6	36	270	19	289
North Dakota	39	4	43	0	0	0
South Dakota	23	4	27	*	*	*
SOUTH ATLANTIC	2,893	1,336	4,229	3,223	1,471	4,694
	68%	32%	100%	69%	31%	100%
Delaware	68	2	70	0	0	0
Florida	1,068	863	1,931	754	776	1,530
Georgia	538	230	768	1,498	524	2,022
Maryland	69	9	78	*	*	*
North Carolina	551	107	658	879	163	1,042
South Carolina	314	91	405	*	*	*
Virginia	188	19	207	92	8	100
West Virginia	97	15	112	0	0	0
SOUTH CENTRAL	5,089	521	5,610	4,523	432	4,955
	91%	9%	100%	91%	9%	100%
Alabama	247	24	271	1,013	59	1,072
Arkansas	117	20	137	155	18	173
Kentucky	116	22	138	*	*	*
Louisiana	906	50	956	171	27	198
Mississippi	136	26	162	301	5	306
Oklahoma	914	38	952	103	1	104
Tennessee	109	17	126	406	25	431
Texas	2,544	324	2,868	2,374	297	2,671
MOUNTAIN	784	354	1,138	443	253	696
	69%	31%	100%	64%	36%	100%
Arizona	243	165	408	256	152	408
Colorado	144	29	173	70	43	113
Idaho	32	22	54	117	58	175
Montana	30	4	34	*	*	*
Nevada	25	60	85	0	0	0
New Mexico	165	29	194	0	0	0
Utah	63	27	90	*	*	*
Wyoming	82	18	100	0	0	0
PACIFIC	308	565	873	337	650	987
	35%	65%	100%	34%	66%	100%
California	143	348	491	166	431	597
Oregon	56	70	126	154	173	327
Washington	109	147	256	17	46	63

YEAR-TO-DATE
1982 PRODUCT MIX

	JANUARY SHIPMENTS			JANUARY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	1	1	2	*	*	*
HAWAII	0	0	0	0	0	0
SUB-TOTAL U.S.	10,176 78%	2,909 22%	13,085 100%	10,712 78%	2,996 22%	13,708 100%
GOVT. & EXPORT	48	0	48			
CUMULATIVE BEGINNING INVENTORY	504	95	599			
OTHER (CANADA)				0	0	0
STATES WITH*				162	24	186
TOTAL	10,728 78%	3,004 22%	13,732 100%	10,874 78%	3,020 22%	13,894 100%

NOTE: Final 1981 product mix for total U.S. was 24% and 76% for multi-section and single-section homes respectively.



MANUFACTURED HOUSING INSTITUTE
1745 JEFFERSON DAVIS HIGHWAY
SUITE #511
ARLINGTON, VIRGINIA 22202

January 1982

Ed Kianka
CONGRESSIONAL INFORMATION SERV.
4520 East West Highway
Washington, DC 20014

A6325-1 6/23/82

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

February 1982

Manufacturers shipped 17,219 mobile homes to retail sales locations and permanent sites during February 1982. This was a 2% decline from the 17,534 homes shipped in February 1981.

On a cumulative basis, manufacturers shipped 30,951 homes during the two month period ended February 28, 1982, compared to 33,143 homes shipped during the same period a year ago, a 7% decrease.

DATA SOURCE: National Conference of State on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

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MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,818	13,894	-12	January	15,818	13,894	-12
February	17,347	17,199	- 1	Jan-Feb	33,165	31,093	- 6
March	21,536			Jan-Mar	54,701		
April	24,034			Jan-April	78,735		
May	22,883			Jan-May	101,618		
June	23,039			Jan-June	124,657		
July	21,724			Jan-July	146,381		
August	22,348			Jan-Aug	168,729		
September	21,505			Jan-Sept	190,234		
October	20,208			Jan-Oct	210,442		
November	15,696			Jan-Nov	225,138		
December	14,167			Jan-Dec	240,305		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,609	13,732	-12	January	15,609	13,732	-12
February	17,534	17,219	- 2	Jan-Feb	33,143	30,951	- 7
March	21,476			Jan-Mar	54,619		
April	24,128			Jan-April	73,747		
May	22,884			Jan-May	101,631		
June	23,052			Jan-June	124,683		
July	21,754			Jan-July	146,437		
August	22,235			Jan-Aug	168,672		
September	21,264			Jan-Sept	189,936		
October	20,348			Jan-Oct	210,284		
November	15,794			Jan-Nov	226,078		
December	14,235			Jan-Dec	240,313		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION				HOMES IN INVENTORY	
	1981	1982			1981	1982
January	5.1%	5.5%		January	816	761
February	3.6%	4.3%		February	629	741
March	3.1%			March	689	
April	2.5%			April	595	
May	2.6%			May	594	
June	2.5%			June	581	
July	2.5%			July	551	
August	3.0%			August	664	
September	4.2%			September	905	
October	3.8%			October	765	
November	4.2%			November	667	
December	4.2%			December	599	

BEST AVAILABLE COPY

MOBILE HOME PRODUCTION

	FEBRUARY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	656	583	-11%	1,162	990	-15%
Connecticut	0	0	0	0	0	0
Maine	*	*	*	*	*	*
Massachusetts	0	0	0	0	0	0
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0	0	0	0
New York	*	*	*	*	*	*
Pennsylvania	656	583	-11%	1,162	990	-15%
Rhode Island	0	0	0	0	0	0
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	1,814	1,327	-27%	3,096	2,072	-33%
Illinois	*	*	*	*	*	*
Indiana	1,381	1,064	-23%	2,411	1,716	-29%
Michigan	*	*	*	*	*	*
Ohio	145	60	-59%	218	60	-73%
Wisconsin	288	203	-30%	467	296	-37%
WEST NORTH CENTRAL	1,235	1,478	+20%	2,533	2,702	+ 7%
Iowa	*	*	*	*	*	*
Kansas	661	876	+33%	1,367	1,652	+21%
Minnesota	197	138	-30%	338	209	-38%
Missouri	71	131	+85%	225	219	- 3%
Nebraska	306	333	+ 9%	603	622	+ 3%
North Dakota	0	0	0%	0	0	0
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	5,312	5,267	- 1%	10,448	9,961	- 5%
Delaware	0	0	0%	0	0	0
Florida	1,549	1,391	-10%	3,292	2,921	-11%
Georgia	2,251	2,462	+ 9%	4,288	4,484	+ 5%
Maryland	*	*	*	*	*	*
North rolina	1,349	1,268	- 6%	2,566	2,310	-10%
South Carolina	*	*	*	*	*	*
Virginia	163	146	-10%	302	246	-19%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	5,078	6,217	+22%	9,748	11,172	+15%
Alabama	1,257	1,499	+19%	2,335	2,571	+10%
Arkansas	204	261	+28%	426	434	+ 2%
Kentucky	*	*	*	*	*	*
Louisiana	247	266	+ 8%	488	464	- 5%
Mississippi	338	420	+24%	567	726	+28%
Oklahoma	88	94	+ 7%	178	198	+11%
Tennessee	409	573	+40%	818	1,004	+23%
Texas	2,535	3,104	+22%	4,936	5,775	+17%

MOBILE HOME PRODUCTION

	FEBRUARY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	1,143	843	-26%	2,140	1,539	-28%
Arizona	541	449	-17%	1,022	857	-16%
Colorado	194	107	-45%	372	220	-41%
Idaho	408	287	-30%	746	462	-38%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	1,799	1,157	-36%	3,469	2,144	-38%
California	1,150	611	-47%	2,154	1,208	-44%
Oregon	516	448	-13%	1,026	775	-24%
Washington	133	98	-26%	289	161	-44%
ALASKA	*	*	*	*	*	*
HAWAII	*	*	*	*	*	*
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	310	327	+ 5%	569	513	- 9%
TOTAL PRODUCTION	17,347	17,199	- 1%	33,165	31,093	- 6%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	646	601	- 7%	1,122	916	-18%
Connecticut	15	18	+20%	39	26	-33%
Maine	45	31	-31%	72	45	-38%
Massachusetts	19	23	-21%	34	39	+15%
New Hampshire	35	27	-23%	59	40	-32%
New Jersey	45	23	-49%	72	33	-54%
New York	143	169	+18%	276	266	- 4%
Pennsylvania	326	293	-10%	527	442	-16%
Rhode Island	5	2	-60%	10	2	-80%
Vermont	13	15	+15%	33	23	-30%

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MOBILE HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,278	774	-39%	2,184	1,217	-44%
Illinois	215	152	-29%	366	225	-39%
Indiana	269	151	-44%	445	241	-46%
Michigan	225	134	-40%	414	240	-42%
Ohio	372	211	-43%	669	338	-49%
Wisconsin	197	126	-36%	290	173	-40%
WEST NORTH CENTRAL	876	668	-24%	1,537	1,143	-26%
Iowa	107	39	-64%	166	72	-57%
Kansas	225	216	- 4%	367	388	+ 6%
Minnesota	90	93	+ 3%	179	134	-25%
Missouri	197	150	-24%	387	273	-29%
Nebraska	87	59	-32%	158	95	-40%
North Dakota	129	73	-43%	207	116	-44%
South Dakota	41	38	- 7%	73	65	-11%
SOUTH ATLANTIC	4,991	4,800	- 4%	9,857	9,029	- 8%
Delaware	93	57	-39%	150	127	-15%
Florida	2,121	1,812	-15%	4,384	3,743	-15%
Georgia	779	949	+22%	1,529	1,717	+12%
Maryland	54	106	+96%	116	184	+59%
North Carolina	970	951	- 2%	1,873	1,609	-14%
South Carolina	522	488	- 7%	985	893	- 9%
Virginia	246	270	+10%	480	477	- 1%
West Virginia	206	167	-19%	340	279	-18%
SOUTH CENTRAL	5,565	7,154	+29%	10,576	12,764	+21%
Alabama	435	397	- 9%	753	668	-11%
Arkansas	170	209	+23%	327	346	+ 6%
Kentucky	300	285	- 5%	511	423	-17%
Louisiana	1,115	1,218	+ 9%	2,153	2,174	+ 1%
Mississippi	234	307	+31%	437	469	+ 7%
Oklahoma	652	964	+48%	1,262	1,916	+52%
Tennessee	238	262	+10%	456	388	-15%
Texas	2,421	3,512	+45%	4,677	6,380	+36%
MOUNTAIN	1,690	1,364	-19%	3,240	2,502	-23%
Arizona	576	436	-24%	1,134	844	-26%
Colorado	230	171	-26%	447	344	-23%
Idaho	160	62	-61%	266	116	-56%
Montana	94	66	-30%	175	100	-43%
Nevada	161	100	-38%	280	185	-34%
New Mexico	227	276	+22%	456	470	+ 3%
Utah	86	120	+40%	173	210	+21%
Wyoming	156	133	-15%	309	233	-25%
PACIFIC	1,672	1,048	-37%	3,202	1,921	-40%
California	985	508	-48%	1,821	999	-45%
Oregon	238	157	-34%	510	283	-45%
Washington	449	383	-15%	871	639	-27%

MOBILE HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
ALASKA	0	27	NM	2	29	NM
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	816	761		1,423	1,360	
GOVT. & EXPORT	0	22		0	70	
TOTAL SHIPMENTS	17,534	17,219	- 2%	33,143	30,951	- 7%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will

YEAR-TO-DATE 1982 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI SECTION	TOTAL PRODUCTION
NORTHEAST	854 93%	62 7%	916 100%	927 94%	63 6%	990 100%
Connecticut	26	0	26	0	0	0
Maine	44	1	45	*	*	*
Massachusetts	38	1	39	0	0	0
New Hampshire	35	5	40	*	*	*
New Jersey	26	7	33	0	0	0
New York	238	28	266	*	*	*
Pennsylvania	423	19	442	927	63	990
Rhode Island	2	0	2	0	0	0
Vermont	22	1	23	*	*	*
EAST NORTH CENTRAL	1,048 86%	169 14%	1,217 100%	1,850 89%	222 11%	2,072 100%
Illinois	193	32	225	*	*	*
Indiana	208	33	241	1,510	206	1,716
Michigan	190	50	240	*	*	*
Ohio	287	51	338	53	7	60
Wisconsin	170	3	173	287	9	296

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YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	1,010	133	1,143	2,502	200	2,702
	88%	12%	100%	93%	7%	100%
Iowa	59	13	72	*	*	*
Kansas	345	43	388	1,571	81	1,652
Minnesota	127	7	134	194	15	209
Missouri	237	36	273	174	45	219
Nebraska	78	17	95	563	59	622
North Dakota	107	9	116	0	0	0
South Dakota	57	8	65	*	*	*
SOUTH ATLANTIC	6,350	2,679	9,029	7,037	2,924	9,961
	70%	30%	100%	71%	29%	100%
Delaware	124	3	127	0	0	0
Florida	2,055	1,688	3,743	1,440	1,481	2,921
Georgia	1,245	472	1,717	3,402	1,082	4,484
Maryland	169	15	184	*	*	*
North Carolina	1,368	241	1,609	1,966	344	2,310
South Carolina	707	186	893	*	*	*
Virginia	433	44	477	229	17	246
West Virginia	249	30	279	0	0	0
SOUTH CENTRAL	11,660	1,104	12,764	10,223	949	11,172
	91%	9%	100%	92%	8%	100%
Alabama	591	77	668	2,432	139	2,571
Arkansas	298	48	346	382	52	434
Kentucky	367	56	423	*	*	*
Louisiana	2,082	92	2,174	412	52	464
Mississippi	403	66	469	709	17	726
Oklahoma	1,830	86	1,916	196	2	198
Tennessee	339	49	388	934	70	1,004
Texas	5,750	630	6,380	5,158	617	5,775
MOUNTAIN	1,749	753	2,502	1,000	539	1,539
	70%	30%	100%	65%	35%	100%
Arizona	514	330	844	563	294	857
Colorado	267	77	344	134	86	220
Idaho	74	42	116	303	159	462
Montana	92	8	100	*	*	*
Nevada	67	118	185	0	0	0
New Mexico	395	75	470	0	0	0
Utah	158	52	210	*	*	*
Wyoming	182	51	233	0	0	0
PACIFIC	656	1,265	1,921	718	1,426	2,144
	34%	66%	100%	33%	67%	100%
California	247	752	999	278	930	1,208
Oregon	122	161	283	378	397	775
Washington	287	352	639	62	99	161

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	26	3	29	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR	0	0	0	0	0	0
SUB-TOTAL U.S.	23,353 79%	6,168 21%	29,521 100%	24,257 79%	6,323 21%	30,580 100
GOVT. & EXPORT	68	2	70			
CUMULATIVE BEGINNING INVENTORY	1,154	206	1,360			
OTHER (CANADA)				0	0	0
STATES WITH*				443	70	513
TOTAL	24,575 79%	6,376 21%	30,951 100%	24,700 79%	6,393 21%	31,093 100

NOTE: Final 1981 product mix for total U.S. was 24% and 76% for multi-section and single-section homes respectively.

MANUFACTURED HOUSING INSTITUTE
1745 JEFFERSON DAVIS HIGHWAY
SUITE #511
ARLINGTON, VIRGINIA 22202

February 1982

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A6325-1 1/25/82

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

March 1982

Manufacturers shipped 22,085 mobile homes to retail sales locations and permanent sites during March 1982. This was a 3 increase from the 21,476 homes shipped in March 1981.

On a cumulative basis, manufacturers shipped 53,036 homes during the three month period ended March 31, 1982, compared to 54,619 homes shipped during the same period a year ago, a 3 decrease.

DATA SOURCE: National Conference of State on Building Codes and Standards, Inc.
For further information, call (702) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH 1981	EACH MONTH 1982	PERCENTAGE CHANGE		CUMULATIVE FOR YEAR 1981	CUMULATIVE FOR YEAR 1982	PERCENTAGE CHANGE
January	15,818	13,894	-12%	January	15,818	13,894	-12%
February	17,347	17,199	- 1%	Jan-Feb	33,165	31,093	- 6%
March	21,536	22,086	+ 3%	Jan-Mar	54,701	53,179	- 3%
April	24,034			Jan-April	78,735		
May	22,883			Jan-May	101,618		
June	23,039			Jan-June	124,657		
July	21,724			Jan-July	146,381		
August	22,348			Jan-Aug	168,729		
September	21,505			Jan-Sept	190,234		
October	20,208			Jan-Oct	210,442		
November	15,696			Jan-Nov	226,138		
December	14,167			Jan-Dec	240,305		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH 1981	EACH MONTH 1982	PERCENTAGE CHANGE		CUMULATIVE FOR YEAR 1981	CUMULATIVE FOR YEAR 1982	PERCENTAGE CHANGE
January	15,609	13,732	-12%	January	15,609	13,732	-12%
February	17,534	17,219	- 2%	Jan-Feb	33,143	30,951	- 7%
March	21,476	22,085	+ 3%	Jan-Mar	54,619	53,036	- 3%
April	24,128			Jan-April	78,747		
May	22,884			Jan-May	101,631		
June	23,052			Jan-June	124,683		
July	21,754			Jan-July	146,437		
August	22,235			Jan-Aug	168,672		
September	21,264			Jan-Sept	189,936		
October	20,348			Jan-Oct	210,284		
November	15,794			Jan-Nov	226,078		
December	14,235			Jan-Dec	240,313		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION 1981	AS A PERCENTAGE OF SAME MONTH PRODUCTION 1982		HOMES IN INVENTORY 1981	HOMES IN INVENTORY 1982
January	5.1%	5.5%	January	816	761
February	3.6%	4.3%	February	629	741
March	3.1%	3.4%	March	689	742
April	2.5%		April	595	
May	2.6%		May	594	
June	2.5%		June	581	
July	2.5%		July	551	
August	3.0%		August	664	
September	4.2%		September	905	
October	3.8%		October	765	
November	4.2%		November	667	
December	4.2%		December	599	

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MOBILE HOME PRODUCTION

	MARCH			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	946	956	+ 1%	2,108	1,946	- 8%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	946	956	+ 1%	2,108	1,946	- 8%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	2,730	2,193	-20%	5,826	4,265	-27%
Illinois	*	*	*	*	*	*
Indiana	2,117	1,800	-15%	4,528	3,516	-22%
Michigan	*	*	*	*	*	*
Ohio	198	118	-40%	416	178	-57%
Wisconsin	415	275	-34%	882	571	-35%
WEST NORTH CENTRAL	1,643	1,791	+ 9%	4,176	4,493	+ 8%
Iowa	*	*	*	*	*	*
Kansas	875	1,033	+18%	2,242	2,685	+20%
Minnesota	216	196	- 9%	554	405	-27%
Missouri	184	196	+ 7%	409	415	+ 1%
Nebraska	368	366	- 1%	971	988	+ 2%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	6,256	6,536	+ 5%	16,704	16,497	- 2%
Delaware	0	0	0%	0	0	0%
Florida	1,762	1,598	- 9%	5,054	4,519	-11%
Georgia	2,699	3,083	+14%	6,987	7,567	+ 8%
Maryland	*	*	*	*	*	*
North Carolina	1,586	1,617	+ 2%	4,152	3,927	- 5%
South Carolina	*	*	*	*	*	*
Virginia	209	238	+14%	511	484	- 5%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	6,139	7,577	+23%	15,887	18,749	+18%
Alabama	1,604	1,725	+ 8%	3,939	4,296	+ 9%
Arkansas	322	309	- 4%	748	743	- 1%
Kentucky	*	*	*	*	*	*
Louisiana	288	322	+12%	776	786	+ 1%
Mississippi	316	524	+66%	883	1,250	+42%
Oklahoma	92	109	+18%	270	307	+14%
Tennessee	564	672	+19%	1,382	1,676	+21%
Texas	2,953	3,916	+33%	7,889	9,691	+23%

MOBILE HOME PRODUCTION

	MARCH			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	1,233	1,011	-18%	3,373	2,550	-24%
Arizona	556	501	-10%	1,578	1,358	-14%
Colorado	213	124	-42%	585	344	-41%
Idaho	464	386	-17%	1,210	848	-30%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	2,107	1,554	-26%	5,576	3,698	-34%
California	1,198	859	-28%	3,352	2,067	-38%
Oregon	718	571	-20%	1,744	1,346	-23%
Washington	191	124	-35%	480	285	-41%
ALASKA	*	*	*	*	*	*
HAWAII	*	*	*	*	*	*
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	482	468	- 3%	1,051	981	- 7%
TOTAL PRODUCTION	21,536	22,086	+ 3%	54,701	53,179	- 3%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,034	1,010	- 2%	2,156	1,926	-11%
Connecticut	24	29	+21%	63	55	-13%
Maine	78	47	-40%	150	92	-39%
Massachusetts	29	29	0%	63	68	+ 8%
New Hampshire	44	47	+ 7%	103	87	-16%
New Jersey	39	42	+ 8%	111	75	-32%
New York	289	307	+ 6%	565	573	+ 1%
Pennsylvania	488	474	- 3%	1,015	916	-10%
Rhode Island	7	4	-43%	17	6	-65%
Vermont	36	31	-14%	69	54	-22%

MOBILE HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,918	1,287	-33%	4,102	2,504	-39%
Illinois	316	212	-33%	682	437	-36%
Indiana	509	280	-45%	954	521	-45%
Michigan	383	283	-26%	797	523	-34%
Ohio	473	337	-29%	1,142	675	-41%
Wisconsin	237	175	-26%	527	348	-34%
WEST NORTH CENTRAL	1,149	989	-14%	2,686	2,132	-21%
Iowa	129	64	-50%	295	136	-54%
Kansas	268	242	-10%	635	630	- 1%
Minnesota	140	117	-16%	319	251	-21%
Missouri	309	312	+ 1%	696	585	-16%
Nebraska	81	72	-11%	239	167	-30%
North Dakota	144	124	-14%	351	240	-32%
South Dakota	78	58	-26%	151	123	-19%
SOUTH ATLANTIC	5,966	5,920	- 1%	15,823	14,949	- 6%
Delaware	123	150	+22%	273	277	+ 1%
Florida	2,376	2,062	-13%	6,760	5,805	-14%
Georgia	987	1,160	+18%	2,516	2,877	+14%
Maryland	83	118	+42%	199	302	+52%
North Carolina	1,176	1,148	- 2%	3,049	2,757	-10%
South Carolina	630	629	0%	1,615	1,522	- 6%
Virginia	325	355	+ 9%	805	832	+ 3%
West Virginia	266	298	+12%	606	577	- 5%
SOUTH CENTRAL	6,876	9,039	+31%	17,452	21,803	+25%
Alabama	502	417	-17%	1,255	1,085	-14%
Arkansas	243	266	+ 9%	570	612	+ 7%
Kentucky	372	360	- 3%	883	783	-11%
Louisiana	1,400	1,309	- 7%	3,553	3,483	- 2%
Mississippi	350	361	+ 3%	787	830	+ 5%
Oklahoma	731	1,283	+76%	1,993	3,199	+61%
Tennessee	420	756	+80%	876	1,144	+31%
Texas	2,858	4,287	+50%	7,535	10,667	+42%
MOUNTAIN	1,926	1,586	-18%	5,166	4,088	-21%
Arizona	598	497	-17%	1,732	1,341	-23%
Colorado	278	211	-24%	725	555	-23%
Idaho	212	133	-37%	478	249	-48%
Montana	133	61	-54%	308	161	-48%
Nevada	167	127	-24%	447	312	-30%
New Mexico	297	311	+ 5%	753	781	+ 4%
Utah	94	108	+15%	267	318	+19%
Wyoming	147	138	- 6%	456	371	-19%
PACIFIC	1,973	1,426	-28%	5,175	3,347	-35%
California	1,046	735	-30%	2,867	1,734	-40%
Oregon	309	193	-38%	819	476	-42%
Washington	618	498	-19%	1,489	1,137	-24%

MOBILE HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
ALASKA	5	76	NM	7	105	NM
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	629	741		2,052	2,101	
GOVT. & EXPORT	0	11		0	81	
TOTAL SHIPMENTS	21,476	22,085	+ 3%	54,619	53,036	- 3%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1982 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	1,774	152	1,926	1,782	164	1,946
	92%	8%	100%	92%	8%	100%
Connecticut	55	0	55	0	0	0
Maine	90	2	92	*	*	*
Massachusetts	62	6	68	0	0	0
New Hampshire	77	10	87	*	*	*
New Jersey	58	17	75	0	0	0
New York	518	55	573	*	*	*
Pennsylvania	856	60	916	1,782	164	1,946
Rhode Island	5	1	6	0	0	0
Vermont	53	1	54	*	*	*
EAST NORTH CENTRAL	2,164	340	2,504	3,805	460	4,265
	86%	14%	100%	89%	11%	100%
Illinois	366	71	437	*	*	*
Indiana	457	64	521	3,086	430	3,516
Michigan	426	97	523	*	*	*
Ohio	574	101	675	164	14	178
Wisconsin	341	7	348	555	16	571

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	1,857	275	2,132	4,099	394	4,493
	87%	18%	100%	91%	9%	100%
Iowa	115	21	136	*	*	*
Kansas	546	84	630	2,546	139	2,685
Minnesota	227	24	251	350	55	405
Missouri	514	71	585	323	92	415
Nebraska	134	33	167	880	108	988
North Dakota	216	24	240	0	0	0
South Dakota	105	18	123	*	*	*
SOUTH ATLANTIC	10,490	4,459	14,949	11,686	4,811	16,497
	70%	30%	100%	71%	29%	100%
Delaware	259	18	277	0	0	0
Florida	3,135	2,670	5,805	2,164	2,355	4,519
Georgia	2,057	820	2,877	5,749	1,818	7,567
Maryland	273	29	302	*	*	*
North Carolina	2,325	432	2,757	3,320	607	3,927
South Carolina	1,202	320	1,522	*	*	*
Virginia	739	93	832	453	31	484
West Virginia	500	77	577	0	0	0
SOUTH CENTRAL	19,953	1,850	21,803	17,161	1,588	18,749
	92%	8%	100%	92%	8%	100%
Alabama	950	135	1,085	4,049	247	4,296
Arkansas	534	78	612	660	83	743
Kentucky	669	114	783	*	*	*
Louisiana	3,329	154	3,483	708	78	786
Mississippi	729	101	830	1,219	31	1,250
Oklahoma	3,032	167	3,199	305	2	307
Tennessee	1,044	100	1,144	1,542	134	1,676
Texas	9,666	1,001	10,667	8,678	1,013	9,691
MOUNTAIN	2,858	1,230	4,088	1,663	887	2,550
	70%	30%	100%	65%	35%	100%
Arizona	839	502	1,341	890	468	1,358
Colorado	410	145	555	205	139	344
Idaho	174	75	249	568	280	848
Montana	143	18	161	*	*	*
Nevada	121	191	312	0	0	0
New Mexico	647	134	781	0	0	0
Utah	234	84	318	*	*	*
Wyoming	290	81	371	0	0	0
PACIFIC	1,169	2,178	3,347	1,279	2,419	3,698
	35%	65%	100%	35%	65%	100%
California	449	1,285	1,734	511	1,556	2,067
Oregon	198	278	476	668	678	1,346
Washington	522	615	1,137	100	185	285

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	85	20	105	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB-TOTAL U.S.	40,350 79%	10,504 21%	50,854 100%	41,475 79%	10,723 21%	52,198 100%
GOVT. & EXPORT	79	2	81			
CUMULATIVE BEGINNING INVENTORY	1,783	318	2,101			
OTHER (CANADA)				0	0	0
STATES WITH*				846	135	981
TOTAL	42,212 80%	10,824 20%	53,036 100%	42,321 80%	10,858 20%	53,179 100%

NOTE: Final 1981 product mix for total U.S. was 24% and 76% for multi-section and single-section homes respectively.

MANUFACTURED HOUSING INSTITUTE
1745 JEFFERSON DAVIS HIGHWAY
SUITE #511
ARLINGTON, VIRGINIA 22202

March 1982

A6325-1 6/23/82

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

April 1982

Manufacturers shipped 22,423 mobile homes to retail sales locations and permanent sites during April 1982. This was a 7% decrease from the 24,128 homes shipped in April 1981.

On a cumulative basis, manufacturers shipped 75,459 homes during the four month period ended April 30, 1982, compared to 78,747 homes shipped during the same period a year ago, a 4% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,818	13,894	-12%	January	15,818	13,894	-12%
February	17,347	17,199	- 1%	Jan-Feb	33,165	31,093	- 6%
March	21,536	22,086	+ 3%	Jan-Mar	54,701	53,179	- 3%
April	24,034	22,294	- 7%	Jan-April	78,735	75,473	- 4%
May	22,883			Jan-May	101,618		
June	23,039			Jan-June	124,657		
July	21,724			Jan-July	146,381		
August	22,348			Jan-Aug	168,729		
September	21,505			Jan-Sept	190,234		
October	20,208			Jan-Oct	210,442		
November	15,096			Jan-Nov	226,138		
December	14,167			Jan-Dec	240,305		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,609	13,732	-12%	January	15,609	13,732	-12%
February	17,534	17,219	- 2%	Jan-Feb	33,143	30,951	- 7%
March	21,476	22,085	+ 3%	Jan-Mar	54,619	53,036	- 3%
April	24,128	22,423	- 7%	Jan-April	78,747	75,459	- 4%
May	22,884			Jan-May	101,631		
June	23,052			Jan-June	124,683		
July	21,754			Jan-July	146,437		
August	22,235			Jan-Aug	168,672		
September	21,264			Jan-Sept	189,936		
October	20,348			Jan-Oct	210,284		
November	15,794			Jan-Nov	226,078		
December	14,235			Jan-Dec	240,313		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1981	1982		1981	1982
January	5.1%	5.5%	January	816	761
February	3.6%	4.3%	February	629	741
March	3.1%	3.4%	March	689	742
April	2.5%	2.7%	April	595	613
May	2.6%		May	594	
June	2.5%		June	581	
July	2.5%		July	551	
August	3.0%		August	664	
September	4.2%		September	905	
October	3.8%		October	765	
November	4.2%		November	667	
December	4.2%		December	599	

MOBILE HOME PRODUCTION

	APRIL			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,195	1,039	-13%	3,303	2,985	-10%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	1,195	1,039	-13%	3,303	2,985	-10%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	3,256	2,388	-27%	9,082	6,653	-27%
Illinois	*	*	*	*	*	*
Indiana	2,587	1,945	-25%	7,115	5,461	-23%
Michigan	*	*	*	*	*	*
Ohio	244	150	-39%	660	328	-50%
Wisconsin	425	293	-31%	1,307	864	-34%
WEST NORTH CENTRAL	1,784	1,806	+ 1%	5,960	6,299	+ 6%
Iowa	*	*	*	*	*	*
Kansas	883	1,020	+16%	3,125	3,705	+19%
Minnesota	271	178	-34%	825	583	-29%
Missouri	214	183	-14%	623	598	- 4%
Nebraska	416	425	+ 2%	1,387	1,413	+ 2%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	6,554	6,337	- 3%	23,258	22,834	- 2%
Delaware	0	0	0%	0	0	0%
Florida	1,749	1,509	-14%	6,803	6,028	-11%
Georgia	2,905	2,940	+ 1%	9,892	10,507	+ 6%
Maryland	*	*	*	*	*	*
North Carolina	1,657	1,634	- 1%	5,809	5,561	- 4%
South Carolina	*	*	*	*	*	*
Virginia	243	254	+ 5%	754	738	- 2%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	6,9[illegible]	7,903	+14%	22,819	26,652	+17%
Alabama	2,048	1,822	-11%	5,987	6,118	+ 2%
Arkansas	321	364	+13%	1,069	1,107	+ 4%
Kentucky	*	*	*	*	*	*
Louisiana	323	359	+11%	1,099	1,145	+ 4%
Mississippi	336	545	+62%	1,219	1,795	+47%
Oklahoma	96	91	- 5%	366	398	+ 9%
Tennessee	645	831	+29%	2,027	2,507	+24%
Texas	3,163	3,891	+23%	11,052	13,582	+23%

MOBILE HOME PRODUCTION

	APRIL			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	1,376	904	-34%	4,749	3,454	-27%
Arizona	546	427	-22%	2,124	1,785	-16%
Colorado	281	147	-48%	866	491	-43%
Idaho	549	330	-40%	1,759	1,178	-33%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	2,377	1,505	-37%	7,953	5,203	-35%
California	1,401	812	-42%	4,753	2,879	-39%
Oregon	769	574	-25%	2,513	1,920	-24%
Washington	207	119	-43%	687	404	-41%
ALASKA	*	*	*	*	*	*
HAWAII	*	*	*	*	*	*
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	560	412	-26%	1,611	1,393	-14%
TOTAL PRODUCTION	24,034	22,294	- 7%	78,735	75,473	- 4%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful in these cases.

MOBILE HOME SHIPMENTS

	APRIL			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,397	1,206	-14%	3,553	3,132	-12%
Connecticut	32	18	-44%	95	73	-23%
Maine	121	59	-51%	271	151	-44%
Massachusetts	46	32	-30%	109	100	- 8%
New Hampshire	81	54	-33%	184	141	-23%
New Jersey	41	40	- 2%	152	115	-24%
New York	383	388	+ 1%	948	961	+ 1%
Pennsylvania	628	558	-11%	1,643	1,474	-10%
Rhode Island	9	7	-22%	26	13	-50%
Vermont	56	50	-11%	125	104	-17%

MOBILE HOME SHIPMENTS

	APRIL			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	2,187	1,372	-37%	6,289	3,876	-38%
Illinois	367	238	-35%	1,049	675	-36%
Indiana	471	333	-29%	1,425	854	-40%
Michigan	540	248	-54%	1,337	771	-42%
Ohio	529	363	-31%	1,671	1,038	-38%
Wisconsin	280	190	-32%	807	538	-33%
WEST NORTH CENTRAL	1,316	970	-26%	4,002	3,102	-22%
Iowa	140	85	-39%	435	221	-49%
Kansas	291	245	-16%	926	875	- 6%
Minnesota	170	137	-19%	489	388	-21%
Missouri	377	269	-29%	1,073	854	-20%
Nebraska	96	69	-28%	335	236	-30%
North Dakota	168	112	-33%	519	352	-32%
South Dakota	74	53	-28%	225	176	-22%
SOUTH ATLANTIC	6,319	5,969	- 6%	22,142	20,918	- 6%
Delaware	139	125	-10%	412	402	- 2%
Florida	2,329	1,936	-17%	9,089	7,741	-15%
Georgia	1,040	1,080	+ 4%	3,556	3,957	+11%
Maryland	112	96	-14%	311	398	+28%
North Carolina	1,157	1,217	+ 5%	4,206	3,974	- 6%
South Carolina	762	653	-14%	2,377	2,175	- 8%
Virginia	464	530	+14%	1,269	1,362	+ 7%
West Virginia	316	332	+ 5%	922	909	- 1%
SOUTH CENTRAL	7,925	9,201	+16%	25,377	31,004	+22%
Alabama	601	464	-23%	1,856	1,549	-17%
Arkansas	292	323	+11%	862	935	+ 8%
Kentucky	526	427	-19%	1,409	1,210	-14%
Louisiana	1,560	1,442	- 8%	5,113	4,925	- 4%
Mississippi	507	439	-13%	1,294	1,269	- 2%
Oklahoma	856	1,227	+43%	2,849	4,426	+55%
Tennessee	485	592	+22%	1,361	1,736	+28%
Texas	3,098	4,287	+38%	10,633	14,954	+41%
MOUNTAIN	2,027	1,606	-21%	7,193	5,694	-21%
Arizona	556	370	-33%	2,288	1,711	-25%
Colorado	319	210	-34%	1,044	765	-27%
Idaho	204	126	-38%	682	375	-45%
Montana	131	90	-31%	439	251	-43%
Nevada	228	108	-53%	675	420	-38%
New Mexico	270	461	+71%	1,023	1,242	+21%
Utah	112	137	+22%	379	455	+20%
Wyoming	207	104	-50%	663	475	-28%
PACIFIC	2,240	1,313	-41%	7,415	4,660	-37%
California	1,217	644	-47%	4,084	2,378	-42%
Oregon	335	181	-46%	1,154	657	-43%
Washington	688	488	-29%	2,177	1,625	-25%

MOBILE HOME SHIPMENTS

	APRIL			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
ALASKA	28	43	+54%	35	148	NM
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	689	742		2,741	2,843	
GOVT. & EXPORT	0	1		0	82	
TOTAL SHIPMENTS	24,128	22,423	- 7%	78,747	75,459	- 4%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1982 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	2,836	296	3,132	2,690	295	2,985
	91%	9%	100%	90%	10%	100%
Connecticut	73	0	73	0	0	0
Maine	148	3	151	*	*	*
Massachusetts	87	13	100	0	0	0
New Hampshire	122	19	141	*	*	*
New Jersey	86	29	115	0	0	0
New York	847	114	961	*	*	*
Pennsylvania	1,360	114	1,474	2,690	295	2,985
Rhode Island	12	1	13	0	0	0
Vermont	101	3	104	*	*	*
EAST NORTH CENTRAL	3,347	529	3,876	5,930	723	6,653
	86%	14%	100%	89%	11%	100%
Illinois	568	107	675	*	*	*
Indiana	745	109	854	4,794	667	5,461
Michigan	629	142	771	*	*	*
Ohio	877	161	1,038	299	29	328
Wisconsin	528	10	538	837	27	864

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	2,711	391	3,102	5,756	543	6,299
	87%	13%	100%	91%	9%	100%
Iowa	191	30	221	*	*	*
Kansas	755	120	875	3,517	188	3,705
Minnesota	351	37	388	511	72	583
Missouri	745	109	854	466	132	598
Nebraska	200	36	236	1,262	151	1,413
North Dakota	319	33	352	0	0	0
South Dakota	150	26	176	*	*	*
SOUTH ATLANTIC	14,815	6,103	20,918	16,284	6,550	22,834
	71%	29%	100%	71%	29%	100%
Delaware	377	25	402	0	0	0
Florida	4,179	3,562	7,741	2,892	3,136	6,028
Georgia	2,820	1,137	3,957	7,976	2,531	10,507
Maryland	360	38	398	*	*	*
North Carolina	3,372	602	3,974	4,720	841	5,561
South Carolina	1,714	461	2,175	*	*	*
Virginia	1,209	153	1,362	696	42	738
West Virginia	784	125	909	0	0	0
SOUTH CENTRAL	28,238	2,766	31,004	24,276	2,376	26,652
	91%	9%	100%	91%	9%	100%
Alabama	1,361	188	1,549	5,759	359	6,118
Arkansas	772	163	935	985	122	1,107
Kentucky	1,007	203	1,210	*	*	*
Louisiana	4,710	215	4,925	1,039	106	1,145
Mississippi	1,117	152	1,269	1,749	46	1,795
Oklahoma	4,188	238	4,426	393	5	398
Tennessee	1,574	162	1,736	2,255	252	2,507
Texas	13,509	1,445	14,954	12,096	1,486	13,582
MOUNTAIN	3,948	1,746	5,694	2,200	1,254	3,454
	69%	31%	100%	64%	36%	100%
Arizona	1,062	649	1,711	1,153	632	1,785
Colorado	557	208	765	294	197	491
Idaho	241	134	375	753	425	1,178
Montana	211	40	251	*	*	*
Nevada	160	260	420	0	0	0
New Mexico	1,034	208	1,242	0	0	0
Utah	319	136	455	*	*	*
Wyoming	364	111	475	0	0	0
PACIFIC	1,662	2,998	4,660	1,833	3,370	5,203
	36%	64%	100%	35%	65%	100%
California	614	1,764	2,378	707	2,172	2,879
Oregon	277	380	657	973	947	1,920
Washington	771	854	1,625	153	251	404

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	116	32	148	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB-TOTAL U.S.	57,673 80%	14,861 20%	72,534 100%	58,969 80%	15,111 20%	74,080 100%
GOVT. & EXPORT	79	3	82			
CUMULATIVE BEGINNING INVENTORY	2,396	447	2,843			
OTHER (CANADA)				0	0	0
STATES WITH*				1,179	214	1,393
TOTAL	60,148 80%	15,311 20%	75,459 100%	60,148 80%	15,325 20%	75,473 100%

NOTE: Final 1981 product mix for total U.S. was 24% and 76% for multi-section and single-section homes respectively.

MANUFACTURED HOUSING INSTITUTE
1745 JEFFERSON DAVIS HIGHWAY
SUITE #511
ARLINGTON, VIRGINIA 22202

April 1982

A6325-1 7/21/82

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

May 1982

Manufacturers shipped 21,788 mobile homes to retail sales locations and permanent sites during May 1982. This was a 5% decrease from the 22,884 homes shipped in May 1981.

On a cumulative basis, manufacturers shipped 97,247 homes during the five month period ended May 31, 1982, compared to 101,631 homes shipped during the same period a year ago, a 4% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,818	13,894	-12%	January	15,818	13,894	-12%
February	17,347	17,199	-1%	Jan-Feb	33,165	31,093	-6%
March	21,536	22,086	+3%	Jan-Mar	54,701	53,179	-3%
April	24,034	22,294	-7%	Jan-April	78,735	75,473	-4%
May	22,883	21,777	-5%	Jan-May	101,618	97,250	-4%
June	23,039			Jan-June	124,657		
July	21,724			Jan-July	146,381		
August	22,348			Jan-Aug	168,729		
September	21,505			Jan-Sept	190,234		
October	20,208			Jan-Oct	210,442		
November	15,696			Jan-Nov	226,138		
December	14,167			Jan-Dec	240,305		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,609	13,732	-12%	January	15,609	13,732	-12%
February	17,534	17,219	-2%	Jan-Feb	33,143	30,951	-7%
March	21,476	22,085	+3%	Jan-Mar	54,619	53,036	-3%
April	24,128	22,423	-7%	Jan-April	78,747	75,459	-4%
May	22,884	21,788	-5%	Jan-May	101,531	97,247	-4%
June	23,052			Jan-June	124,683		
July	21,754			Jan-July	146,437		
August	22,235			Jan-Aug	168,672		
September	21,264			Jan-Sept	189,936		
October	20,348			Jan-Oct	210,284		
November	15,794			Jan-Nov	226,078		
December	14,235			Jan-Dec	240,313		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY		
	1981	1982		1981	1982
January	5.1%	5.5%	January	816	761
February	3.6%	4.3%	February	629	741
March	3.1%	3.4%	March	689	742
April	2.5%	2.7%	April	595	613
May	2.6%	2.8%	May	594	602
June	2.5%		June	581	
July	2.5%		July	551	
August	3.0%		August	664	
September	4.2%		September	905	
October	3.8%		October	765	
November	4.2%		November	667	
December	4.2%		December	599	

MOBILE HOME PRODUCTION

	MAY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,172	1,056	-10%	4,475	4,041	-10%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	1,172	1,056	-10%	4,475	4,041	-10%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	3,099	2,458	-21%	12,181	9,111	-25%
Illinois	*	*	*	*	*	*
Indiana	2,391	1,997	-17%	9,506	7,458	-22%
Michigan	*	*	*	*	*	*
Ohio	240	145	-40%	900	473	-47%
Wisconsin	468	316	-33%	1,775	1,180	-34%
WEST NORTH CENTRAL	1,699	1,673	-2%	7,659	7,972	+4%
Iowa	*	*	*	*	*	*
Kansas	862	930	+8%	3,987	4,635	+16%
Minnesota	246	206	-16%	1,071	789	-26%
Missouri	218	174	-20%	841	772	-8%
Nebraska	373	363	-3%	1,760	1,776	+1%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	6,337	6,351	0%	29,595	29,185	-1%
Delaware	0	0	0%	0	0	0%
Florida	1,620	1,353	-17%	8,423	7,381	-12%
Georgia	2,762	3,030	+10%	12,654	13,537	+7%
Maryland	*	*	*	*	*	*
North Carolina	1,720	1,659	-4%	7,529	7,220	-4%
South Carolina	*	*	*	*	*	*
Virginia	235	309	+32%	989	1,047	+6%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	6,487	7,490	+16%	29,306	34,142	+17%
Alabama	1,820	1,763	-3%	7,807	7,881	+1%
Arkansas	304	333	+10%	1,373	1,440	+5%
Kentucky	*	*	*	*	*	*
Louisiana	308	342	+11%	1,407	1,487	+6%
Mississippi	306	554	+81%	1,525	2,349	+54%
Oklahoma	78	63	-19%	444	461	+4%
Tennessee	625	780	+25%	2,652	3,287	+24%
Texas	3,046	3,655	+20%	14,098	17,237	+22%

MOBILE HOME PRODUCTION

	MAY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	1,225	856	-30%	5,974	4,310	-28%
Arizona	522	429	-18%	2,646	2,214	-16%
Colorado	269	111	-59%	1,135	602	-47%
Idaho	434	316	-27%	2,193	1,494	-32%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	2,296	1,434	-38%	10,249	6,637	-35%
California	1,385	823	-41%	6,138	3,702	-40%
Oregon	740	511	-31%	3,253	2,431	-25%
Washington	171	100	-39%	858	504	-41%
ALASKA	*	*	*	*	*	*
HAWAII	*	*	*	*	*	*
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	568	459	-19%	2,179	1,852	-15%
TOTAL PRODUCTION	22,883	21,777	-5%	101,618	97,250	-4%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful in these cases.

MOBILE HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,337	1,305	-2%	4,890	4,437	-9%
Connecticut	22	21	-5%	117	94	-20%
Maine	98	103	+5%	369	254	-31%
Massachusetts	50	46	-8%	159	146	-8%
New Hampshire	71	81	+14%	255	222	-13%
New Jersey	38	50	+32%	190	165	-13%
New York	377	441	+17%	1,325	1,402	+6%
Pennsylvania	597	506	-15%	2,240	1,980	-12%
Rhode Island	19	6	-68%	45	19	-58%
Vermont	65	51	-22%	190	155	-18%

MOBILE HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	2,244	1,523	-32%	8,533	5,399	-37%
Illinois	306	284	-7%	1,355	959	-29%
Indiana	481	346	-28%	1,906	1,200	-37%
Michigan	496	280	-44%	1,833	1,051	-43%
Ohio	654	386	-41%	2,325	1,424	-39%
Wisconsin	307	227	-26%	1,114	765	-31%
WEST NORTH CENTRAL	1,250	1,012	-19%	5,252	4,114	-22%
Iowa	123	94	-24%	558	315	-44%
Kansas	289	240	-17%	1,215	1,115	-8%
Minnesota	213	170	-20%	702	558	-21%
Missouri	320	269	-16%	1,393	1,123	-19%
Nebraska	100	77	-23%	435	313	-28%
North Dakota	147	101	-31%	666	453	-32%
South Dakota	58	61	+5%	283	237	-16%
SOUTH ATLANTIC	6,158	5,762	-6%	28,300	26,680	-6%
Delaware	157	111	-29%	569	513	-10%
Florida	2,108	1,804	-14%	11,197	9,545	-15%
Georgia	1,121	945	-16%	4,677	4,902	+5%
Maryland	153	83	-46%	464	481	+4%
North Carolina	1,209	1,337	+11%	5,415	5,311	-2%
South Carolina	732	687	-6%	3,109	2,862	-8%
Virginia	396	511	+29%	1,665	1,873	+13%
West Virginia	282	284	+1%	1,204	1,193	-1%
SOUTH CENTRAL	7,159	8,765	+22%	32,536	39,769	+22%
Alabama	554	473	-15%	2,410	2,022	-16%
Arkansas	240	314	+31%	1,102	1,249	+13%
Kentucky	397	437	+10%	1,806	1,647	-9%
Louisiana	1,514	1,503	-1%	6,627	6,428	-3%
Mississippi	407	473	+16%	1,701	1,742	+2%
Oklahoma	751	1,104	+47%	3,600	5,530	+54%
Tennessee	422	460	+9%	1,783	2,196	+23%
Texas	2,874	4,001	+39%	13,507	18,955	+40%
MOUNTAIN	2,060	1,513	-27%	9,253	7,207	-22%
Arizona	541	395	-27%	2,829	2,106	-26%
Colorado	371	191	-49%	1,415	956	-32%
Idaho	146	113	-23%	828	488	-41%
Montana	162	72	-56%	601	323	-46%
Nevada	225	147	-35%	900	567	-37%
New Mexico	321	366	+14%	1,344	1,608	+20%
Utah	122	131	+7%	501	586	+17%
Wyoming	172	98	-43%	835	573	-31%
PACIFIC	2,068	1,240	-40%	9,483	5,900	-38%
California	1,164	683	-41%	5,248	3,061	-42%
Oregon	279	178	-36%	1,433	835	-42%
Washington	625	379	-39%	2,802	2,004	-29%

MOBILE HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
ALASKA	13	51	NM	48	199	NM
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	595	613		3,336	3,456	
GOVT. & EXPORT	0	4		0	86	
TOTAL SHIPMENTS	22,884	21,788	-5%	101,631	97,247	-4%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) determine the destination of inventory.

YEAR-TO-DATE 1982 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	3,998 90%	439 10%	4,437 100%	3,625 90%	416 10%	4,041 100%
Connecticut	92	2	94	0	0	0
Maine	250	4	254	*	*	*
Massachusetts	126	20	146	0	0	0
New Hampshire	193	29	222	*	*	*
New Jersey	115	50	165	0	0	0
New York	1,225	177	1,402	*	*	*
Pennsylvania	1,831	149	1,980	3,625	416	4,041
Rhode Island	17	2	19	0	0	0
Vermont	149	6	155	*	*	*
EAST NORTH CENTRAL	4,643 86%	756 14%	5,399 100%	8,076 89%	1,035 11%	9,111 100%
Illinois	785	174	959	*	*	*
Indiana	1,045	155	1,200	6,504	954	7,458
Michigan	849	202	1,051	*	*	*
Ohio	1,215	209	1,424	430	43	473
Wisconsin	749	16	765	1,142	38	1,180

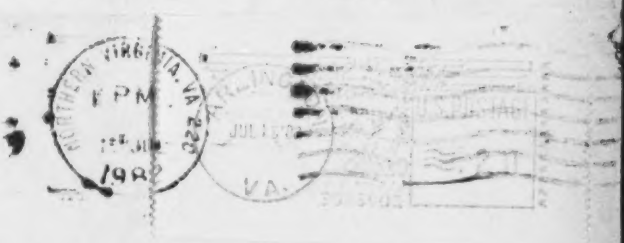
YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	3,596	518	4,114	7,260	712	7,972
	87%	13%	100%	91%	9%	100%
Iowa	274	41	315	*	*	*
Kansas	961	154	1,115	4,393	242	4,635
Minnesota	509	49	558	689	100	789
Missouri	977	146	1,123	592	180	772
Nebraska	268	45	313	1,586	190	1,776
North Dakota	406	47	453	0	0	0
South Dakota	201	36	237	*	*	*
SOUTH ATLANTIC	18,973	7,707	26,680	20,927	8,258	29,185
	71%	29%	100%	72%	28%	100%
Delaware	477	36	513	0	0	0
Florida	5,142	4,403	9,545	3,532	3,849	7,381
Georgia	3,474	1,428	4,902	10,301	3,236	13,537
Maryland	427	54	481	*	*	*
North Carolina	4,499	812	5,311	6,103	1,117	7,220
South Carolina	2,283	579	2,862	*	*	*
Virginia	1,651	222	1,873	991	56	1,047
West Virginia	1,020	173	1,193	0	0	0
SOUTH CENTRAL	36,196	3,573	39,769	31,067	3,075	34,142
	91%	9%	100%	91%	9%	100%
Alabama	1,772	250	2,022	7,414	467	7,881
Arkansas	1,042	207	1,249	1,285	155	1,440
Kentucky	1,364	283	1,647	*	*	*
Louisiana	6,158	270	6,428	1,356	131	1,487
Mississippi	1,560	182	1,742	2,295	54	2,349
Oklahoma	5,209	321	5,530	456	5	461
Tennessee	1,966	230	2,196	2,927	360	3,287
Texas	17,125	1,830	18,955	15,334	1,903	17,237
MOUNTAIN	4,932	2,275	7,207	2,679	1,631	4,310
	68%	32%	100%	62%	38%	100%
Arizona	1,279	827	2,106	1,404	810	2,214
Colorado	688	268	956	351	251	602
Idaho	304	184	488	924	570	1,494
Montana	265	58	323	*	*	*
Nevada	219	348	567	0	0	0
New Mexico	1,337	271	1,608	0	0	0
Utah	407	179	586	*	*	*
Wyoming	433	140	573	0	0	0
PACIFIC	2,084	3,816	5,900	2,351	4,286	6,637
	35%	65%	100%	35%	65%	100%
California	784	2,277	3,061	915	2,787	3,702
Oregon	345	490	835	1,254	1,177	2,431
Washington	955	1,049	2,004	182	322	504

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	154	45	199	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB-TOTAL U.S.	74,576 80%	19,129 20%	93,705 100%	75,985 80%	19,413 20%	95,398 100%
GOVT. & EXPORT	82	4	86			
CUMULATIVE BEGINNING INVENTORY	2,900	556	3,456			
OTHER (CANADA)				0	0	0
STATES WITH*				1,555	297	1,852
TOTAL	77,558 80%	19,689 20%	97,247 100%	77,540 80%	19,710 20%	97,250 100%

NOTE: Final 1981 product mix for total U.S. was 24% and 76% for multi-section and single-section homes respectively.



MANUFACTURED HOUSING INSTITUTE
1745 JEFFERSON DAVIS HIGHWAY
SUITE #511
ARLINGTON, VIRGINIA 22202

MAY 1982

Congressional Information
Service
SRI
452 East West Highway
Bethesda, MD 20814

A6325-1 8/16/82

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

June 1982

Manufacturers shipped 23,457 mobile homes to retail sales locations and permanent sites during June 1982. This was a 2% increase from the 23,052 homes shipped in June 1981.

On a cumulative basis, manufacturers shipped 120,704 homes during the six month period ended June 30, 1982, compared to 124,683 homes shipped during the same period a year ago, a 3% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
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June	2.5%	3.3%	June	581	785
July	2.5%		July	551	
August	3.0%		August	664	
September	4.2%		September	905	
October	3.8%		October	765	
November	4.2%		November	667	
December	4.2%		December	599	

MOBILE HOME PRODUCTION

	JUNE			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	**1,171**	**1,156**	**- 1%**	**5,646**	**5,197**	**- 8%**
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	1,171	1,156	- 1%	5,646	5,197	- 8%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	**3,093**	**2,753**	**-11%**	**15,274**	**11,864**	**-22%**
Illinois	*	*	*	*	*	*
Indiana	2,502	2,243	-10%	12,008	9,701	-19%
Michigan	*	*	*	*	*	*
Ohio	192	172	-10%	1,092	645	-41%
Wisconsin	399	338	-15%	2,174	1,518	-30%
WEST NORTH CENTRAL	**1,699**	**1,754**	**+ 3%**	**9,358**	**9,726**	**+ 4%**
Iowa	*	*	*	*	*	*
Kansas	864	1,011	+17%	4,851	5,646	+16%
Minnesota	287	181	-37%	1,358	970	-29%
Missouri	189	210	+11%	1,030	982	- 5%
Nebraska	359	352	- 2%	2,119	2,128	0%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	**6,312**	**6,932**	**+10%**	**35,907**	**36,117**	**+ 1%**
Delaware	0	0	0%	0	0	0%
Florida	1,660	1,434	-14%	10,083	8,815	-13%
Georgia	2,668	3,367	+26%	15,322	16,904	+10%
Maryland	*	*	*	*	*	*
North Carolina	1,747	1,780	+ 2%	9,276	9,000	- 3%
South Carolina	*	*	*	*	*	*
Virginia	237	351	+48%	1,226	1,398	+14%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	**6,560**	**8,129**	**+24%**	**35,866**	**42,271**	**+18%**
Alabama	1,754	1,846	+ 5%	9,561	9,727	+ 2%
Arkansas	312	427	+37%	1,685	1,867	+11%
Kentucky	*	*	*	*	*	*
Louisiana	304	350	+15%	1,711	1,837	+ 7%
Mississippi	351	633	+80%	1,876	2,982	+59%
Oklahoma	89	124	+39%	533	585	+10%
Tennessee	616	823	+34%	3,268	4,110	+26%
Texas	3,134	3,926	+25%	17,232	21,163	+23%

MOBILE HOME PRODUCTION

	JUNE			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	1,292	868	-33%	7,266	5,178	-29%
Arizona	559	420	-25%	3,205	2,634	-18%
Colorado	311	152	-51%	1,446	754	-48%
Idaho	422	296	-30%	2,615	1,790	-32%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	2,316	1,563	-33%	12,565	8,200	-35%
California	1,382	860	-38%	7,520	4,562	-39%
Oregon	744	579	-22%	3,997	3,010	-25%
Washington	190	124	-35%	1,048	628	-40%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	3	NM	0	3	NM
STATES WITH *	596	482	-19%	2,775	2,334	-16%
TOTAL PRODUCTION	23,039	23,640	+ 3%	124,657	120,890	- 3%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,383	1,397	+ 1%	6,273	5,834	- 7%
Connecticut	33	22	-33%	150	116	-23%
Maine	128	108	-16%	497	362	-27%
Massachusetts	60	52	-13%	219	198	-10%
New Hampshire	91	83	- 9%	346	305	-12%
New Jersey	51	50	- 2%	241	215	-11%
New York	425	482	+13%	1,750	1,884	+ 8%
Pennsylvania	540	528	- 2%	2,780	2,508	-10%
Rhode Island	7	9	+29%	52	28	-46%
Vermont	48	63	+31%	238	218	- 8%

MOBILE HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	2,201	1,704	-23%	10,734	7,103	-34%
Illinois	337	291	-14%	1,692	1,250	-26%
Indiana	492	404	-18%	2,398	1,604	-33%
Michigan	530	368	-31%	2,363	1,419	-40%
Ohio	604	405	-33%	2,929	1,829	-38%
Wisconsin	238	236	- 1%	1,352	1,001	-26%
WEST NORTH CENTRAL	1,201	1,095	- 9%	6,453	5,209	-19%
Iowa	112	87	-22%	670	402	-40%
Kansas	222	280	+26%	1,437	1,395	- 3%
Minnesota	249	172	-31%	951	730	-23%
Missouri	308	310	+ 1%	1,701	1,433	-16%
Nebraska	96	73	-24%	531	386	-27%
North Dakota	122	118	- 3%	788	571	-28%
South Dakota	92	55	-40%	375	292	-22%
SOUTH ATLANTIC	6,170	6,352	+ 3%	34,470	33,032	- 4%
Delaware	114	105	- 8%	683	618	-10%
Florida	2,165	1,916	-12%	13,362	11,461	-14%
Georgia	989	1,122	+13%	5,666	6,024	+ 6%
Maryland	115	122	+ 6%	579	603	+ 4%
North Carolina	1,294	1,428	+10%	6,709	6,739	0%
South Carolina	801	869	+ 8%	3,910	3,731	- 5%
Virginia	411	487	+18%	2,076	2,360	+14%
West Virginia	281	303	+ 8%	1,485	1,496	+ 1%
SOUTH CENTRAL	7,354	9,267	+26%	39,890	49,036	+23%
Alabama	514	509	- 1%	2,924	2,531	-13%
Arkansas	254	272	+ 7%	1,356	1,521	+12%
Kentucky	425	417	- 2%	2,231	2,064	- 7%
Louisiana	1,387	1,529	+10%	8,014	7,957	- 1%
Mississippi	440	464	+ 5%	2,141	2,206	+ 3%
Oklahoma	785	1,395	+78%	4,385	6,925	+58%
Tennessee	375	455	+21%	2,158	2,651	+23%
Texas	3,174	4,226	+33%	16,681	23,181	+39%
MOUNTAIN	2,032	1,596	-21%	11,285	8,803	-22%
Arizona	585	365	-38%	3,414	2,471	-28%
Colorado	355	214	-40%	1,770	1,170	-34%
Idaho	128	126	- 2%	956	614	-36%
Montana	127	93	-27%	728	416	-43%
Nevada	215	147	-32%	1,115	714	-36%
New Mexico	284	430	+51%	1,628	2,038	+25%
Utah	117	125	+ 7%	618	711	+15%
Wyoming	221	96	-57%	1,056	669	-37%
PACIFIC	2,095	1,404	-33%	11,578	7,304	-37%
California	1,130	718	-36%	6,378	3,779	-41%
Oregon	331	168	-49%	1,764	1,003	-43%
Washington	634	518	-18%	3,436	2,522	-27%

MOBILE HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
ALASKA	21	39	+86%	69	238	NM
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	1	0	-100%	1	0	-100%
CUMULATIVE BEGINNING INVENTORY	594	602		3,930	4,058	
GOVT. & EXPORT	0	1		0	87	
TOTAL SHIPMENTS	23,052	23,457	+ 2%	124,683	120,704	- 3%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1982 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	5,247 90%	587 10%	5,834 100%	4,643 89%	554 11%	5,197 100%
Connecticut	113	3	116	0	0	0
Maine	351	11	362	*	*	*
Massachusetts	168	30	198	0	0	0
New Hampshire	267	38	305	*	*	*
New Jersey	151	64	215	0	0	0
New York	1,650	234	1,884	*	*	*
Pennsylvania	2,311	197	2,508	4,643	554	5,197
Rhode Island	25	3	28	0	0	0
Vermont	211	7	218	*	*	*
EAST NORTH CENTRAL	6,086 86%	1,017 14%	7,103 100%	10,472 88%	1,392 12%	11,864 100%
Illinois	1,021	229	1,250	*	*	*
Indiana	1,375	229	1,604	8,426	1,275	9,701
Michigan	1,143	276	1,419	*	*	*
Ohio	1,567	262	1,829	585	60	645
Wisconsin	980	21	1,001	1,461	57	1,518

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	4,528	681	5,209	8,802	924	9,725
	87%	13%	100%	90%	10%	100%
Iowa	346	56	402	*	*	*
Kansas	1,197	198	1,395	5,339	307	5,646
Minnesota	655	75	730	837	133	970
Missouri	1,253	180	1,433	742	240	982
Nebraska	323	63	386	1,884	244	2,128
North Dakota	511	60	571	0	0	0
South Dakota	243	49	292	*	*	*
SOUTH ATLANTIC	23,655	9,377	33,032	26,062	10,055	36,117
	72%	28%	100%	72%	28%	100%
Delaware	570	48	618	0	0	0
Florida	6,165	5,296	11,461	4,179	4,636	8,815
Georgia	4,292	1,732	6,024	12,938	3,966	16,904
Maryland	536	67	603	*	*	*
North Carolina	5,704	1,035	6,739	7,607	1,393	9,000
South Carolina	3,002	729	3,731	*	*	*
Virginia	2,088	272	2,360	1,338	60	1,398
West Virginia	1,298	198	1,496	0	0	0
SOUTH CENTRAL	44,598	4,438	49,036	38,485	3,786	42,271
	91%	9%	100%	91%	9%	100%
Alabama	2,214	317	2,531	9,124	603	9,727
Arkansas	1,280	241	1,521	1,678	189	1,867
Kentucky	1,710	354	2,064	*	*	*
Louisiana	7,612	345	7,957	1,680	157	1,837
Mississippi	1,976	230	2,206	2,924	58	2,982
Oklahoma	6,485	440	6,925	578	7	585
Tennessee	2,363	288	2,651	3,645	465	4,110
Texas	20,958	2,223	23,181	18,856	2,307	21,163
MOUNTAIN	6,025	2,778	8,803	3,185	1,993	5,178
	68%	32%	100%	62%	38%	100%
Arizona	1,483	988	2,471	1,659	975	2,634
Colorado	848	322	1,170	448	306	754
Idaho	375	239	614	1,078	712	1,790
Montana	347	69	416	*	*	*
Nevada	270	444	714	0	0	0
New Mexico	1,706	332	2,038	0	0	0
Utah	492	219	711	*	*	*
Wyoming	504	165	669	0	0	0
PACIFIC	2,633	4,671	7,304	2,962	5,238	8,200
	36%	64%	100%	36%	64%	100%
California	1,007	2,772	3,779	1,178	3,384	4,562
Oregon	418	585	1,003	1,557	1,453	3,010
Washington	1,208	1,314	2,522	227	401	628

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	182	56	238	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB-TOTAL U.S.	92,954 80%	23,605 20%	116,559 100%	94,611 80%	23,942 20%	118,553 100%
GOV'T & EXPORT	82	5	87			
CUMULATIVE BEGINNING INVENTORY	3,386	672	4,058			
OTHER (CANADA)				3	0	3
STATES WITH*				1,964	370	2,334
TOTAL	96,422 80%	24,282 20%	120,704 100%	96,578 80%	24,312 20%	120,890 100%

NOTE: Final 1981 product mix for total U.S. was 24% and 76% for multi-section and single-section homes respectively.

MANUFACTURED HOUSING INSTITUTE
1745 JEFFERSON DAVIS HIGHWAY
SUITE #511
ARLINGTON, VIRGINIA 22202

JUNE 1982

AO325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

July 1982

Manufacturers shipped 19,456 mobile homes to retail sales locations and permanent sites during July 1982. This was a 11% decrease from the 21,754 homes shipped in July 1981.

On a cumulative basis, manufacturers shipped 140,160 homes during the seven month period ended July 31, 1982, compared to 146,437 homes shipped during the same period a year ago, a 4% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,818	13,894	-12%	January	15,818	13,894	-12%
February	17,347	17,199	- 1%	Jan-Feb	33,165	31,093	- 6%
March	21,536	22,086	+ 3%	Jan-Mar	54,701	53,179	- 3%
April	24,034	22,294	- 7%	Jan-Apr	78,735	75,473	- 4%
May	22,883	21,777	- 5%	Jan-May	101,618	97,250	- 4%
June	23,039	23,640	+ 3%	Jan-June	124,657	120,890	- 3%
July	21,724	19,406	-11%	Jan-July	146,381	140,296	- 4%
August	22,348			Jan-Aug	168,729		
September	21,505			Jan-Sept	190,234		
October	20,208			Jan-Oct	210,442		
November	15,696			Jan-Nov	226,138		
December	14,167			Jan-Dec	240,305		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,609	13,732	-12%	January	15,609	13,732	-12%
February	17,534	17,219	- 2%	Jan-Feb	33,143	30,951	- 7%
March	21,476	22,085	+ 3%	Jan-Mar	54,619	53,036	- 3%
April	24,128	22,423	- 7%	Jan-Apr	78,747	75,459	- 4%
May	22,884	21,788	- 5%	Jan-May	101,631	97,247	- 4%
June	23,052	23,457	+ 2%	Jan-June	124,683	120,704	- 3%
July	21,754	19,456	-11%	Jan-July	146,437	140,160	- 4%
August	22,235			Jan-Aug	168,672		
September	21,264			Jan-Sept	189,936		
October	20,348			Jan-Oct	210,284		
November	15,794			Jan-Nov	226,078		
December	14,235			Jan-Dec	240,313		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1981	1982		1981	1982
January	5.1%	5.5%	January	816	761
February	3.6%	4.3%	February	629	741
March	3.1%	3.4%	March	689	742
April	2.5%	2.7%	April	595	613
May	2.6%	2.8%	May	594	602
June	2.5%	3.3%	June	581	785
July	2.5%	3.8%	July	551	735
August	3.0%		August	664	
September	4.2%		September	905	
October	3.8%		October	765	
November	4.2%		November	667	
December	4.2%		December	599	

MOBILE HOME PRODUCTION

	JULY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,203	909	-24%	6,849	6,106	-11%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	1,203	909	-24%	6,849	6,106	-11%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	2,876	2,155	-25%	18,150	14,019	-23%
Illinois	*	*	*	*	*	*
Indiana	2,248	1,730	-23%	14,256	11,431	-20%
Michigan	*	*	*	*	*	*
Ohio	173	141	-18%	1,265	786	-38%
Wisconsin	455	284	-38%	2,629	1,802	-31%
WEST NORTH CENTRAL	1,614	1,278	-21%	10,972	11,004	0%
Iowa	*	*	*	*	*	*
Kansas	814	660	-19%	5,665	6,306	+11%
Minnesota	255	148	-42%	1,613	1,118	-31%
Missouri	172	107	-38%	1,202	1,089	- 9%
Nebraska	373	363	- 3%	2,492	2,491	0%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	6,093	5,929	- 3%	42,000	42,046	0%
Delaware	0	0	0%	0	0	0%
Florida	1,494	1,274	-15%	11,577	10,089	-13%
Georgia	2,566	2,755	+ 7%	17,888	19,659	+10%
Maryland	*	*	*	*	*	*
North Carolina	1,828	1,572	-14%	11,104	10,572	- 5%
South Carolina	*	*	*	*	*	*
Virginia	205	328	+60%	1,431	1,726	+21%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	6,343	6,785	+ 7%	42,209	49,056	+16%
Alabama	1,551	1,681	+ 8%	11,112	11,408	+ 3%
Arkansas	279	317	+14%	1,964	2,184	+11%
Kentucky	*	*	*	*	*	*
Louisiana	309	290	- 6%	2,020	2,127	+ 5%
Mississippi	309	467	+51%	2,185	3,449	+58%
Oklahoma	66	96	+45%	599	681	+14%
Tennessee	689	603	-12%	3,957	4,713	+19%
Texas	3,140	3,331	+ 6%	20,372	24,494	+20%

MOBILE HOME PRODUCTION

	JULY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	1,114	713	-36%	8,380	5,891	-30%
Arizona	485	335	-31%	3,690	2,969	-20%
Colorado	237	128	-46%	1,683	882	-48%
Idaho	392	250	-36%	3,007	2,040	-32%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	1,947	1,249	-36%	14,512	9,449	-35%
California	1,158	711	-39%	8,678	5,273	-39%
Oregon	652	414	-37%	4,649	3,424	-26%
WAshington	137	124	- 9%	1,185	752	-37%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	3	NM
STATES WITH*	534	388	-27%	3,309	2,722	-18%
TOTAL PRODUCTION	21,724	19,406	-11%	146,381	140,296	- 4%

*These states have less than three manufacturers, figures are aggreated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,382	1,118	-19%	7,655	6,952	- 9%
Connecticut	25	16	-36%	175	132	-25%
Maine	107	86	-20%	604	448	-26%
Massachusetts	56	37	-34%	275	235	-15%
New Hampshire	93	70	-25%	439	375	-15%
New Jersey	63	37	-41%	304	252	-17%
New York	421	353	-16%	2,171	2,237	+ 3%
Pennsylvania	563	473	-16%	3,343	2,981	-11%
Rhode Island	6	7	+17%	58	35	-40%
Vermont	48	39	-19%	286	257	-10%

MOBILE HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,879	1,313	-30%	12,613	8,416	-33%
Illinois	317	239	-25%	2,009	1,489	-26%
Indiana	420	321	-24%	2,818	1,925	-32%
Michigan	461	260	-44%	2,824	1,679	-41%
Ohio	447	291	-35%	3,376	2,120	-37%
Wisconsin	234	202	-14%	1,586	1,203	-24%
WEST NORTH CENTRAL	1,145	837	-27%	7,598	6,046	-20%
Iowa	150	62	-59%	820	464	-43%
Kansas	248	213	-14%	1,685	1,608	- 5%
Minnesota	230	129	-44%	1,181	859	-27%
Missouri	256	263	+ 3%	1,957	1,696	-13%
Nebraska	76	41	-46%	607	427	-30%
North Dakota	123	62	-50%	911	633	-31%
South Dakota	62	67	+ 8%	437	359	-18%
SOUTH ATLANTIC	5,997	5,297	-12%	40,467	38,329	- 5%
Delaware	108	71	-34%	791	689	-13%
Florida	1,933	1,541	-20%	15,295	13,002	-15%
Georgia	1,032	1,026	- 1%	6,698	7,050	+ 5%
Maryland	104	69	-34%	683	672	- 2%
North Carolina	1,317	1,301	- 1%	8,026	8,040	0%
South Carolina	765	626	-18%	4,675	4,357	- 7%
Virginia	424	431	+ 2%	2,500	2,791	+12%
West Virginia	314	232	-26%	1,799	1,728	- 4%
SOUTH CENTRAL	7,092	7,634	+ 8%	46,982	56,670	+21%
Alabama	492	519	+ 5%	3,416	3,050	-11%
Arkansas	240	228	- 5%	1,596	1,749	+10%
Kentucky	371	342	- 8%	2,602	2,406	- 8%
Louisiana	1,312	1,195	- 9%	9,326	9,152	- 2%
Mississippi	367	375	+ 2%	2,508	2,581	+ 3%
Oklahoma	846	1,013	+20%	5,231	7,938	+52%
Tennessee	373	364	- 2%	2,531	3,015	+19%
Texas	3,091	3,598	+16%	19,772	26,779	+35%
MOUNTAIN	1,807	1,337	-26%	13,092	10,140	-23%
Arizona	466	301	-35%	3,880	2,772	-29%
Colorado	274	159	-42%	2,044	1,329	-35%
Idaho	111	109	- 2%	1,067	723	-32%
Montana	131	74	-44%	859	490	-43%
Nevada	158	127	-20%	1,273	841	-34%
New Mexico	357	370	+ 4%	1,985	2,408	+21%
Utah	116	103	-11%	734	814	+11%
Wyoming	194	94	-52%	1,250	763	-39%
PACIFIC	1,844	1,084	-41%	13,422	8,388	-38%
California	1,015	601	-41%	7,393	4,380	-41%
Oregon	278	134	-52%	2,042	1,137	-44%
Washington	551	349	-37%	3,987	2,871	-28%

MOBILE HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
ALASKA	27	49	+81%	96	287	NM
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	1	0	-100%
CUMULATIVE BEGINNING INVENTORY	581	785		4,511	4,843	
GOVT. & EXPORT	0	2		0	89	
TOTAL SHIPMENTS	21,754	19,456	-11%	146,437	140,160	- 4%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory(destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1982 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	6,243 90%	709 10%	6,952 100%	5,445 89%	661 11%	6,106 100%
Connecticut	128	4	132	0	0	0
Maine	436	12	448	*	*	*
Massachusetts	195	40	235	0	0	0
New Hampshire	328	47	375	*	*	*
New Jersey	180	72	252	0	0	0
New York	1,956	281	2,237	*	*	*
Pennsylvania	2,742	239	2,981	5,445	661	6,106
Rhode Island	31	4	35	0	0	0
Vermont	247	10	257	*	*	*
EAST NORTH CENTRAL	7,194 85%	1,222 15%	8,416 100%	12,340 88%	1,679 12%	14,019 100%
Illinois	1,218	271	1,489	*	*	*
Indiana	1,644	281	1,925	9,896	1,535	11,431
Michigan	1,344	335	1,679	*	*	*
Ohio	1,811	309	2,120	707	79	786
Wisconsin	1,177	26	1,203	1,737	65	1,802

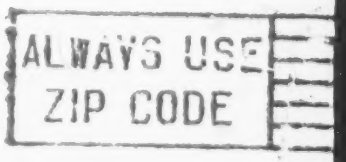
YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	5,267	779	6,046	9,933	1,071	11,004
	87%	13%	100%	90%	10%	100%
Iowa	399	65	464	*	*	*
Kansas	1,380	228	1,608	5,954	352	6,306
Minnesota	776	83	859	969	149	1,118
Missouri	1,490	206	1,696	811	278	1,089
Nebraska	357	70	427	2,199	292	2,491
North Dakota	564	69	633	0	0	0
South Dakota	301	58	359	*	*	*
SOUTH ATLANTIC	27,477	10,852	38,329	30,417	11,629	42,046
	72%	28%	100%	72%	28%	100%
Delaware	633	56	689	0	0	0
Florida	6,941	6,061	13,002	4,767	5,322	10,089
Georgia	5,038	2,012	7,050	15,054	4,605	19,659
Maryland	595	77	672	*	*	*
North Carolina	6,823	1,217	8,040	8,938	1,634	10,572
South Carolina	3,488	869	4,357	*	*	*
Virginia	2,458	333	2,791	1,658	68	1,726
West Virginia	1,501	227	1,728	0	0	0
SOUTH CENTRAL	51,542	5,128	56,670	44,667	4,389	49,056
	91%	9%	100%	91%	9%	100%
Alabama	2,682	368	3,050	10,692	716	11,408
Arkansas	1,471	278	1,749	1,965	219	2,184
Kentucky	2,003	403	2,406	*	*	*
Louisiana	8,753	399	9,152	1,949	178	2,127
Mississippi	2,302	279	2,581	3,387	62	3,449
Oklahoma	7,424	514	7,938	666	15	681
Tennessee	2,670	345	3,015	4,143	570	4,713
Texas	24,237	2,542	26,779	21,865	2,629	24,494
MOUNTAIN	6,938	3,202	10,140	3,623	2,268	5,891
	68%	32%	100%	62%	38%	100%
Arizona	1,652	1,120	2,772	1,859	1,110	2,969
Colorado	956	373	1,329	534	348	882
Idaho	434	289	723	1,230	810	2,040
Montana	410	80	490	*	*	*
Nevada	330	511	841	0	0	0
New Mexico	2,018	390	2,408	0	0	0
Utah	557	257	814	*	*	*
Wyoming	581	182	763	0	0	0
PACIFIC	3,043	5,345	8,388	3,455	5,994	9,449
	36%	64%	100%	37%	63%	100%
California	1,180	3,200	4,380	1,389	3,884	5,273
Oregon	479	658	1,137	1,763	1,661	3,424
Washington	1,384	1,487	2,871	303	449	752

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	219	68	287	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB-TOTAL U.S.	107,923 80%	27,305 20%	135,228 100%	109,880 80%	27,691 20%	137,571 100%
GOVT. & EXPORT	84	5	89			
CUMULATIVE BEGINNING INVENTORY	4,046	797	4,843			
OTHER (CANADA)				3	0	3
STATES WITH *				2,278	444	2,722
TOTAL	112,053 80%	28,107 20%	140,160 100%	112,161 80%	28,135 20%	140,296 100%

NOTE: Final 1981 product mix for total U.S. was 24% and 76% for multi-section and single-section homes respectively.



MANUFACTURED HOUSING INSTITUTE
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Suite #511
Arlington, Virginia 22202

JULY 1982

Congressional Information
Service
SRI
452 East West Highway
Bethesda MD 20814

A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

August 1982

Manufacturers shipped 22,102 mobile homes to retail sales locations and permanent sites during August 1982. This was a 1% decrease from the 22,235 homes shipped in August 1981.

On a cumulative basis, manufacturers shipped 162,262 homes during the eight month period ended August 31, 1982, compared to 168,672 homes shipped during the same period a year ago, a 4% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

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MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,818	13,894	-12%	January	15,818	13,894	-12%
February	17,347	17,199	- 1%	Jan-Feb	33,165	31,093	- 6%
March	21,536	22,086	+ 3%	Jan-Mar	54,701	53,179	- 3%
April	24,034	22,294	- 7%	Jan-Apr	78,735	75,473	- 4%
May	22,883	21,777	- 5%	Jan-May	101,618	97,250	- 4%
June	23,039	23,640	+ 3%	Jan-June	124,657	120,890	- 3%
July	21,724	19,406	-11%	Jan-July	146,381	140,296	- 4%
August	22,348	22,227	- 1%	Jan-Aug	168,729	162,523	- 4%
September	21,505			Jan-Sept	190,234		
October	20,208			Jan-Oct	210,442		
November	15,696			Jan-Nov	226,138		
December	14,167			Jan-Dec	240,305		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,609	13,732	-12%	January	15,609	13,732	-12%
February	17,534	17,219	- 2%	Jan-Feb	33,143	30,951	- 7%
March	21,476	22,085	+ 3%	Jan-Mar	54,619	53,036	- 3%
April	24,128	22,423	- 7%	Jan-Apr	78,747	75,459	- 4%
May	22,884	21,788	- 5%	Jan-May	101,631	97,247	- 4%
June	23,052	23,457	+ 2%	Jan-June	124,683	120,704	- 3%
July	21,754	19,456	-11%	Jan-July	146,437	140,160	- 4%
August	22,235	22,102	- 1%	Jan-Aug	168,672	162,262	- 4%
September	21,264			Jan-Sept	189,936		
October	20,348			Jan-Oct	210,284		
November	15,794			Jan-Nov	226,078		
December	14,235			Jan-Dec	240,313		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1981	1982		1981	1982
January	5.1%	5.5%	January	816	761
February	3.6%	4.3%	February	629	741
March	3.1%	3.4%	March	689	742
April	2.5%	2.7%	April	595	613
May	2.6%	2.8%	May	594	602
June	2.5%	3.3%	June	581	785
July	2.5%	3.8%	July	551	735
August	3.0%	3.9%	August	664	860
September	4.2%		September	905	
October	3.8%		October	765	
November	4.2%		November	667	
December	4.2%		December	599	

MOBILE HOME PRODUCTION

	AUGUST			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,201	1,151	- 4%	8,050	7,257	-10%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	1,201	1,151	- 4%	8,050	7,257	-10%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	2,829	2,440	-14%	20,979	16,459	-22%
Illinois	*	*	*	*	*	*
Indiana	2,318	1,988	-14%	16,574	13,419	-19%
Michigan	*	*	*	*	*	*
Ohio	147	166	+13%	1,412	952	-33%
Wisconsin	364	286	-21%	2,993	2,088	-30%
WEST NORTH CENTRAL	1,678	1,522	- 9%	12,650	12,526	- 1%
Iowa	*	*	*	*	*	*
Kansas	898	868	- 3%	6,563	7,174	+ 9%
Minnesota	236	176	-25%	1,849	1,294	-30%
Missouri	182	134	-26%	1,384	1,223	-12%
Nebraska	362	344	- 5%	2,854	2,835	- 1%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	6,368	6,799	+ 7%	48,368	48,845	+ 1%
Delaware	0	0	0%	0	0	0%
Florida	1,719	1,564	- 9%	13,296	11,653	-12%
Georgia	2,706	3,126	+16%	20,594	22,785	+11%
Maryland	*	*	*	*	*	*
North Carolina	1,700	1,770	+ 4%	12,804	12,342	- 4%
South Carolina	*	*	*	*	*	*
Virginia	243	339	+40%	1,674	2,065	+23%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	6,525	7,490	+15%	48,734	56,546	+16%
Alabama	1,650	1,775	+ 8%	12,762	13,183	+ 3%
Arkansas	299	372	+24%	2,263	2,556	+13%
Kentucky	*	*	*	*	*	*
Louisiana	325	300	- 8%	2,345	2,427	+ 4%
Mississippi	319	531	+66%	2,504	3,980	+59%
Oklahoma	75	110	+47%	674	791	+17%
Tennessee	656	631	- 4%	4,613	5,344	+16%
Texas	3,201	3,771	+18%	23,573	28,265	+20%

MOBILE HOME PRODUCTION

	AUGUST			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	1,217	833	-32%	9,597	6,724	-30%
Arizona	529	473	-11%	4,219	3,442	-18%
Colorado	288	101	-65%	1,971	983	-50%
Idaho	400	259	-35%	3,407	2,299	-33%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	2,030	1,482	-27%	16,542	10,931	-34%
California	1,138	815	-28%	9,816	6,088	-38%
Oregon	747	541	-28%	5,396	3,965	-27%
Washington	145	126	-13%	1,330	878	-34%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	6	NM	0	9	NM
STATES WITH *	500	504	+ 1%	3,809	3,226	-15%
TOTAL PRODUCTION	22,348	22,227	- 1%	168,729	162,523	- 4%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	AUGUST			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,365	1,385	+ 1%	9,020	8,337	- 8%
Connecticut	31	33	+ 6%	206	165	-20%
Maine	80	108	+35%	684	556	-19%
Massachusetts	60	51	-15%	335	286	-15%
New Hampshire	89	59	-34%	528	434	-18%
New Jersey	62	57	- 8%	366	309	-16%
New York	399	488	+22%	2,570	2,725	+ 6%
Pennsylvania	590	537	- 9%	3,933	3,518	-11%
Rhode Island	7	9	+29%	65	44	-32%
Vermont	47	43	- 9%	333	300	-10%

MOBILE HOME SHIPMENTS

	AUGUST			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,853	1,593	-14%	14,466	10,009	-31%
Illinois	322	343	+ 7%	2,331	1,832	-21%
Indiana	396	383	- 3%	3,214	2,308	-28%
Michigan	449	327	-27%	3,273	2,006	-39%
Ohio	486	356	-27%	3,862	2,476	-36%
Wisconsin	200	184	- 8%	1,786	1,387	-22%
WEST NORTH CENTRAL	1,103	977	-11%	8,701	7,023	-19%
Iowa	114	87	-24%	934	551	-41%
Kansas	261	279	+ 7%	1,946	1,887	- 3%
Minnesota	133	155	+17%	1,314	1,014	-23%
Missouri	334	248	-26%	2,291	1,944	-15%
Nebraska	71	78	+10%	678	505	-26%
North Dakota	132	70	-47%	1,043	703	-33%
South Dakota	58	60	+ 3%	495	419	-15%
SOUTH ATLANTIC	6,203	6,260	+ 1%	46,670	44,589	- 4%
Delaware	125	123	- 2%	916	812	-11%
Florida	2,137	1,977	- 7%	17,432	14,979	-14%
Georgia	1,100	1,176	+ 7%	7,798	8,226	+ 5%
Maryland	119	92	-23%	802	764	- 5%
North Carolina	1,255	1,346	+ 7%	9,281	9,386	+ 1%
South Carolina	676	734	+ 9%	5,351	5,091	- 5%
Virginia	497	508	+ 2%	2,997	3,299	+10%
West Virginia	294	304	+ 3%	2,093	2,032	- 3%
SOUTH CENTRAL	7,317	8,264	+13%	54,199	64,934	+20%
Alabama	497	527	+ 6%	3,913	3,577	- 9%
Arkansas	225	276	+23%	1,821	2,025	+11%
Kentucky	422	336	-20%	3,024	2,742	- 9%
Louisiana	1,360	1,252	- 8%	10,686	10,404	- 3%
Mississippi	369	372	+ 1%	2,877	2,953	+ 3%
Oklahoma	949	1,137	+20%	6,180	9,075	+47%
Tennessee	314	383	+22%	2,845	3,398	+19%
Texas	3,181	3,981	+25%	22,953	30,760	+34%
MOUNTAIN	1,970	1,554	-21%	15,062	11,694	-22%
Arizona	547	441	-19%	4,427	3,213	-27%
Colorado	343	186	-46%	2,387	1,515	-37%
Idaho	132	103	-22%	1,199	826	-31%
Montana	151	82	-46%	1,010	572	-43%
Nevada	150	150	0%	1,423	991	-30%
New Mexico	310	380	+23%	2,295	2,788	+21%
Utah	143	122	-15%	877	936	+ 7%
Wyoming	194	90	-54%	1,444	853	-41%
PACIFIC	1,856	1,276	-31%	15,278	9,664	-37%
California	970	663	-32%	8,363	5,043	-40%
Oregon	306	169	-45%	2,348	1,306	-44%
Washington	580	444	-23%	4,567	3,315	-27%

MOBILE HOME SHIPMENTS

	AUGUST			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
ALASKA	17	58	NM	113	345	NM
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	1	0	-100%
CUMULATIVE BEGINNING INVENTORY	551	735		5,062	5,578	
GOVT. & EXPORT	0	0		0	89	
TOTAL SHIPMENTS	22,235	22,102	- 1%	168,672	162,262	- 4%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1982 PRODUCT MIX

	JAN-AUG SHIPMENTS			JAN-AUG PRODUCTION		
	SINGLE-SECTION	MULTI SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	7,477 90%	860 10%	8,337 100%	6,466 89%	791 11%	7,257 100%
Connecticut	158	7	165	0	0	0
Maine	541	15	556	*	*	*
Massachusetts	237	49	286	0	0	0
New Hampshire	378	56	434	*	*	*
New Jersey	227	82	309	0	0	0
New York	2,380	345	2,725	*	*	*
Pennsylvania	3,228	290	3,518	6,466	791	7,257
Rhode Island	40	4	44	0	0	0
Vermont	288	12	300	*	*	*
EAST NORTH CENTRAL	8,521 85%	1,488 15%	10,009 100%	14,433 88%	2,026 12%	16,459 100%
Illinois	1,493	339	1,832	*	*	*
Indiana	1,959	349	2,308	11,558	1,861	13,419
Michigan	1,598	408	2,006	*	*	*
Ohio	2,113	363	2,476	865	87	952
Wisconsin	1,358	29	1,387	2,010	78	2,088

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-AUG SHIPMENTS			JAN-AUG PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	6,102	921	7,023	11,274	1,252	12,526
	87%	13%	100%	90%	10%	100%
Iowa	476	75	551	*	*	*
Kansas	1,614	273	1,887	6,772	402	7,174
Minnesota	912	102	1,014	1,121	173	1,294
Missouri	1,700	239	1,944	898	325	1,223
Nebraska	418	87	505	2,483	352	2,835
North Dakota	525	78	703	0	0	0
South Dakota	352	67	419	*	*	*
SOUTH ATLANTIC	31,891	12,698	44,589	35,270	13,575	48,845
	72%	28%	100%	72%	28%	100%
Delaware	744	68	812	0	0	0
Florida	7,937	7,042	14,979	5,464	6,189	11,653
Georgia	5,867	2,359	8,226	17,395	5,390	22,785
Maryland	679	85	764	*	*	*
North Carolina	7,950	1,436	9,386	10,428	1,914	12,342
South Carolina	4,047	1,044	5,091	*	*	*
Virginia	2,913	386	3,299	1,983	82	2,065
West Virginia	1,754	278	2,032	0	0	0
SOUTH CENTRAL	59,048	5,886	64,934	51,457	5,089	56,546
	91%	9%	100%	91%	9%	100%
Alabama	3,152	425	3,577	12,339	844	13,183
Arkansas	1,709	316	2,025	2,310	246	2,556
Kentucky	2,284	458	2,742	*	*	*
Louisiana	9,934	470	10,404	2,222	205	2,427
Mississippi	2,632	321	2,953	3,911	69	3,980
Oklahoma	8,476	599	9,075	766	25	791
Tennessee	2,996	402	3,398	4,681	663	5,344
Texas	27,865	2,895	30,760	25,228	3,037	28,265
MOUNTAIN	7,968	3,726	11,694	4,128	2,596	6,724
	68%	32%	100%	61%	39%	100%
Arizona	1,915	1,298	3,213	2,157	1,285	3,442
Colorado	1,084	431	1,515	587	396	983
Idaho	497	329	826	1,384	915	2,299
Montana	477	95	572	*	*	*
Nevada	400	591	991	0	0	0
New Mexico	2,318	470	2,788	0	0	0
Utah	632	304	936	*	*	*
Wyoming	645	208	853	0	0	0
PACIFIC	3,535	6,129	9,664	4,054	6,877	10,931
	37%	63%	100%	37%	63%	100%
California	1,363	3,680	5,043	1,635	4,453	6,088
Oregon	548	758	1,306	2,060	1,905	3,965
Washington	1,624	1,691	3,315	359	519	878

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-AUG SHIPMENTS			JAN-AUG PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	266	79	345	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB-TOTAL U.S.	124,808 80%	31,787 20%	156,595 100%	127,082 80%	32,206 20%	159,288 100%
GOVT. & EXPORT	84	5	89			
CUMULATIVE BEGINNING INVENTORY	4,658	920	5,578			
OTHER (CANADA)				9	0	9
STATES WITH*				2,681	545	3,226
TOTAL	129,550 80%	32,712 20%	162,262 100%	129,772 80%	32,751 20%	162,523 100%

NOTE: Final 1981 product mix for total U.S. was 24% and 76% for multi-section and single-section homes respectively.

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